

## Summary of Consolidated Financial Statements for Q2 FY2024 (IFRS)

May 10, 2024

Name of listed company: GMO Payment Gateway, Inc. Exchange: Tokyo Stock Exchange  
 Stock code: 3769 URL: <https://www.gmo-pg.com/en/corp/>  
 Representative: Issei Ainoura President & Chief Executive Officer  
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 Scheduled submission date of securities report May 13, 2024 Scheduled date of commencement for dividend payment —  
 Supplemental materials prepared for financial results: Yes  
 Information meeting arranged related to financial results: Yes (for institutional investors and analysts)

(Amounts rounded down to the nearest million yen)

### 1. Consolidated Financial Statements for Q2 FY2024 (From October 1, 2023 to March 31, 2024)

#### (1) Consolidated Financial Statements (Cumulative)

(Percentages represent year-on-year change)

|           | Revenue |      | Operating profit |      | Profit before income taxes |      | Profit  |      | Profit attributable to owners of parent |      | Total comprehensive income |       |
|-----------|---------|------|------------------|------|----------------------------|------|---------|------|-----------------------------------------|------|----------------------------|-------|
|           | Mil Yen | %    | Mil Yen          | %    | Mil Yen                    | %    | Mil Yen | %    | Mil Yen                                 | %    | Mil Yen                    | %     |
| Q2 FY2024 | 36,099  | 18.5 | 12,652           | 22.2 | 13,118                     | 33.1 | 8,608   | 36.8 | 8,328                                   | 35.9 | 9,347                      | 81.3  |
| Q2 FY2023 | 30,454  | 26.6 | 10,350           | 25.1 | 9,856                      | 13.4 | 6,292   | 12.1 | 6,129                                   | 11.1 | 5,154                      | △58.2 |

  

|           | Basic earnings per share |  | Diluted earnings per share |  |
|-----------|--------------------------|--|----------------------------|--|
|           | Yen                      |  | Yen                        |  |
| Q2 FY2024 | 109.81                   |  | 108.61                     |  |
| Q2 FY2023 | 80.81                    |  | 80.02                      |  |

#### (2) Consolidated Financial Position

|           | Total assets | Total equity | Total equity attributable to owners of parent | Ratio of total equity attributable to owners of parent to total assets |
|-----------|--------------|--------------|-----------------------------------------------|------------------------------------------------------------------------|
|           | Mil Yen      | Mil Yen      | Mil Yen                                       | %                                                                      |
| Q2 FY2024 | 334,497      | 97,251       | 94,572                                        | 28.3                                                                   |
| FY2023    | 292,346      | 94,804       | 92,274                                        | 31.6                                                                   |

### 2. Dividends

|                   | Annual dividend |           |           |          |        |
|-------------------|-----------------|-----------|-----------|----------|--------|
|                   | End of Q1       | End of Q2 | End of Q3 | Year-end | Total  |
|                   | Yen             | Yen       | Yen       | Yen      | Yen    |
| FY2023            | 0.00            | 0.00      | 0.00      | 89.00    | 89.00  |
| FY2024            | 0.00            | 0.00      |           |          |        |
| FY2024 (forecast) |                 |           | 0.00      | 103.00   | 103.00 |

(Note) Revision to the most recently released dividend forecast: No

### 3. Consolidated Financial Forecast for the Fiscal Year Ending September 2024 (From October 1, 2023 to September 30, 2024)

(% represents year-on-year change)

|        | Revenue |      | Operating profit |      | Profit before income taxes |      | Profit  |      | Profit attributable to owners of parent |      | Basic earnings per share |
|--------|---------|------|------------------|------|----------------------------|------|---------|------|-----------------------------------------|------|--------------------------|
|        | Mil Yen | %    | Mil Yen          | %    | Mil Yen                    | %    | Mil Yen | %    | Mil Yen                                 | %    | Yen                      |
| FY2024 | 73,286  | 16.1 | 25,000           | 23.1 | 23,904                     | 15.8 | 15,961  | 15.5 | 15,523                                  | 15.2 | 204.68                   |

(Note) Revision to the most recently released financial results forecast: No

※ Notices

- (1) Changes of important subsidiaries during the period (change of specific subsidiaries that leads to a change in the scope of consolidation): No  
Number of new subsidiaries: - (Name:       ); Number of excluded subsidiaries: - (Name:       )

- (2) Changes in the accounting policy / changes in the accounting estimation

[1] Changes in accounting policy required by IFRS.: No

[2] Changes in accounting policy other than [1]: No

[3] Changes in accounting estimations: No

- (3) Number of shares issued (common stock)

|                                                                                  |                       |                     |
|----------------------------------------------------------------------------------|-----------------------|---------------------|
| [1] Number of shares issued at the end of the term<br>(including treasury stock) | Q2 FY2024: 76,557,545 | FY 2023: 76,557,545 |
|----------------------------------------------------------------------------------|-----------------------|---------------------|

|                                                      |                    |                  |
|------------------------------------------------------|--------------------|------------------|
| [2] Number of treasury shares at the end of the term | Q2 FY2024: 709,752 | FY 2023: 715,071 |
|------------------------------------------------------|--------------------|------------------|

|                                              |                       |                       |
|----------------------------------------------|-----------------------|-----------------------|
| [3] Average number of shares during the term | Q2 FY2024: 75,844,415 | Q2 FY2023: 75,842,492 |
|----------------------------------------------|-----------------------|-----------------------|

(Note) Number of treasury shares at the end of the term above include the shares attributed to the directors' remuneration board incentive plan trust and J-ESOP (709,705 shares for FY2023; 704,305 shares for Q2 FY2024.)

※ These financial statements are not subject to the review procedures.

※ Notes regarding the appropriate use of financial forecast and other important notes.

1. The above forecasts are outlooks based on information currently available and include various uncertain factors. Actual performance may differ substantially from the forecasts due to changes in business conditions and other factors. For the assumption on which financial forecasts are based and matters to be considered in using financial forecasts, please refer to "(3) Earnings Forecast" under "1. Qualitative Information on Consolidated Financial Statements for the Quarter" on page 9 of the attachment.
2. Results Presentation for investors and analysts to be held on May 13, 2024. Supporting materials and a video of the presentation will be made available promptly on the company's website after the event.

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# 1. Qualitative Information on Consolidated Financial Statements for the Quarter

## (1) Consolidated operating results

Forward-looking statements in the document are based on the judgement of GMO Payment Gateway, Inc. (GMO-PG or the Company) and its consolidated subsidiaries at the end of the quarter under review.

### ① Consolidated operating results

Cumulative financial results for the consolidated second quarter 2024 (October 1, 2023 to March 31, 2024) as follows.

(Unit: Thousand Yen)

|                                         | Q2 FY2023<br>(From October 1, 2022<br>to March 31, 2023) | Q2 FY2024<br>(From October 1, 2023<br>to March 31, 2024) | Rate of change (%) |
|-----------------------------------------|----------------------------------------------------------|----------------------------------------------------------|--------------------|
| Revenue                                 | 30,454,383                                               | 36,099,661                                               | 18.5               |
| Operating profit                        | 10,350,230                                               | 12,652,564                                               | 22.2               |
| Profit before income taxes              | 9,856,370                                                | 13,118,209                                               | 33.1               |
| Profit attributable to owners of parent | 6,129,098                                                | 8,328,671                                                | 35.9               |

#### a. Revenue

Revenue reached ¥36,099 mil, up 18.5% YoY. The sum total of online billing, recurring billing, Card Present (CP) payment and GMO Payment After Delivery's transaction volume increased by 20.4% YoY and transaction value by 24.8% YoY. As a result, the Payment Processing Business revenue reached ¥27,241 mil (up 18.1% YoY), Money Service Business (MSB) revenue was ¥8,216 mil (up 19.4% YoY) and Payment Enhancement Business revenue was ¥693 mil (up 34.6% YoY). For details, please refer to page 5 of "② Results by segment" found under "(1) Consolidated operating results" of "1. Qualitative Information on Consolidated Financial Statements for the Quarter".

Revenue breakdown by business model is as follows.

(Unit: Thousand Yen)

| Business model                                 | Q2 FY2023<br>(From October 1, 2022<br>to March 31, 2023) | Q2 FY2024<br>(From October 1, 2023<br>to March 31, 2024) | Rate of change (%) |
|------------------------------------------------|----------------------------------------------------------|----------------------------------------------------------|--------------------|
| Initial<br>(Initial revenue)                   | 5,275,587                                                | 6,376,456                                                | 20.9               |
| Stock<br>(Fixed revenue)                       | 4,526,686                                                | 5,484,639                                                | 21.2               |
| Fee<br>(Transaction processing revenue)        | 8,568,672                                                | 10,360,394                                               | 20.9               |
| Spread<br>(Merchant acquiring service revenue) | 12,083,437                                               | 13,878,171                                               | 14.9               |
| Total                                          | 30,454,383                                               | 36,099,661                                               | 18.5               |

b. Operating profit

Operating profit reached ¥12,652 mil, up by 22.2% YoY, making steady progress towards achieving the full year earnings forecast for the fiscal year ending September 2024 (FY2024).

By segment, Payment Processing Business segment profit (operating profit) was ¥12,515 mil, up 21.0% YoY; Money Service Business segment profit (operating profit) stood at ¥2,043 mil, up 38.1% YoY; Payment Enhancement Business segment profit (operating profit) of ¥184 mil (up 62.2% YoY). For details, please refer to page 5 of “② Results by segment” found under “(1) Consolidated operating results” of “1. Qualitative Information on Consolidated Financial Statements for the Quarter”.

c. Profit before income taxes

Profit before income taxes reached ¥13,118 mil, up 33.1% YoY. The reason for the second quarter pre-tax profit to increase by 33.1% YoY compared to the operating profit growth rate of 22.2% YoY is due to recording financial expenses of ¥953 mil, including foreign currency loss of ¥526 mil, in same period of the previous fiscal year.

② Results by segment

Performance by reportable segment is explained below.

| (Unit: Thousand Yen)         |                                                          |                                                          |                       |
|------------------------------|----------------------------------------------------------|----------------------------------------------------------|-----------------------|
| Segment                      | Q2 FY2023<br>(From October 1, 2022<br>to March 31, 2023) | Q2 FY2024<br>(From October 1, 2023<br>to March 31, 2024) | Rate of change<br>(%) |
| Payment Processing Business  |                                                          |                                                          |                       |
| Revenue                      | 23,070,074                                               | 27,241,363                                               | 18.1                  |
| Segment profit (△=loss)      | 10,341,836                                               | 12,515,966                                               | 21.0                  |
| Money Service Business       |                                                          |                                                          |                       |
| Revenue                      | 6,879,418                                                | 8,216,799                                                | 19.4                  |
| Segment profit (△=loss)      | 1,479,802                                                | 2,043,432                                                | 38.1                  |
| Payment Enhancement Business |                                                          |                                                          |                       |
| Revenue                      | 515,165                                                  | 693,607                                                  | 34.6                  |
| Segment profit (△=loss)      | 113,941                                                  | 184,812                                                  | 62.2                  |
| Adjustments                  |                                                          |                                                          |                       |
| Revenue                      | △10,274                                                  | △52,109                                                  | —                     |
| Segment profit (△=loss)      | △1,585,350                                               | △2,091,647                                               | —                     |
| Total                        |                                                          |                                                          |                       |
| Revenue                      | 30,454,383                                               | 36,099,661                                               | 18.5                  |
| Segment profit (△=loss)      | 10,350,230                                               | 12,652,564                                               | 22.2                  |

a . Payment Processing Business

The Payment Processing Business focusses on expanding payment processing services for online billing, recurring billing, and CP payments, as well as providing Banking as a Service (BaaS) support to financial institutions and business operators. In the online billing and recurring billing domain, we focused our efforts to acquire large and medium- to small-sized merchants across various industries as well as expand our services to a wide array of non-EC merchants, given the backdrop of the steadily expanding E-Commerce (EC) market.

In the online billing and recurring billing domains, revenue in the non-merchandise sectors grew for the second quarter under review, thanks to the growth of payments in public taxes/utilities and travel/ticket sectors and the increase of online payments by new industries given the heightened needs for digital transformation (DX), despite the adverse impact on transaction value from electricity tariff reduction caused by government measures to mitigate the impact of rapid economic change. In the merchandise sectors, daily household goods and food and beverage sector increased, although small-sized merchants continue to be negatively affected due to the shift towards CP consumption.

In the CP domain during the second quarter under review, initial revenue benefited from the steady sales of payment terminals led by 'stera,' IoT terminals such as unattended machines, mobile terminals used in taxis, etc., thanks to the continuing high demand for cashless due to the increase in inbound consumption. In addition, stock, fee and spread revenues also increased from the stable operation of payment terminals from the contribution of inbound consumption from the increase in foreign tourists.

Furthermore, in the Banking as a Service (BaaS) service, processing platform service revenue increased from the revenue contribution of a large-scale project commencing from the first quarter, given the backdrop of expanding DX needs and cashless migration of payments by financial institutions and business operators.

As a result, segment revenue reached ¥27,241 mil, up 18.1% YoY and segment profit (operating profit) was ¥12,515 mil, up 21.0% YoY.

b . Money Service Business

Money Service Business (MSB) consists of Early Payment service to help merchants improve their cash flow; Transaction Lending service, a loan service for merchants; Lending service to overseas FinTech operators; Remittance service; Instant Salary byGMO, a salary prepayment service, and GMO Payment After Delivery provided by the consolidated subsidiary GMO Payment Service, Inc.

During the second quarter under review, revenue for Payment After Delivery service increased from the acquisition of large merchants despite the cycling through of commission rate revisions in the previous fiscal year. Also, the new Buy Now Pay Later (BNPL) service "atokara" that enables installment payment and addresses CP transactions was launched on February 7, 2024 together with Sumitomo Mitsui Card Company, Limited. In the lending service to overseas FinTech operators, loan balance grew 25.3% YoY particularly in North America and India, which also contributed to segment revenue growth. Furthermore, the number of contracts trended steadily for Instant Salary byGMO.

As a result, segment revenue reached ¥8,216 mil, up 19.4% YoY and segment profit (operating profit) was ¥2,043 mil, an increase of 38.1% YoY thanks to the decline in default rates that enabled credit cost to be controlled for Payment After Delivery service as well as the growth in lending service to overseas FinTech operators.

c . Payment Enhancement Business

Payment Enhancement Business comprises of online advertising service to support the revenue growth at merchants the Group transacts with, and “Medical Kakumei byGMO,” a reservation management system exclusively for medical institutions to enable operational efficiency at reception counters, provided by the consolidated subsidiary GMO Medical Reservations Technology Co. Ltd.

In the second quarter under review, demand increased for services offered by GMO Medical Reservation Technology Co. Ltd., such as smartphone-based app to make reservations, fill out medical questionnaires, complete reception and payment as well as to consolidate multiple patient registration cards from medical institutions on the smartphone, resulting in a favorable revenue growth of 71.1% YoY as well as positively contributing to profits. In addition, online advertising revenue also increased.

As a result of the above, segment revenue was ¥693 mil, up 34.6% YoY and segment profit (operating profit) was ¥184 mil, up 62.2% YoY.

The table below shows the companies providing the various businesses/services by segment.

| Segment                      | Major service                                                        | Major companies of the service                                             |
|------------------------------|----------------------------------------------------------------------|----------------------------------------------------------------------------|
| Payment Processing Business  | Payment processing service<br>(Online billing and recurring billing) | GMO Payment Gateway, Inc.<br>GMO Epsilon, Inc. (consolidated subsidiary)   |
|                              | Payment processing service<br>(CP)                                   | GMO Financial Gate, Inc. (consolidated subsidiary)                         |
| Money Service Business       | GMO Payment After Delivery                                           | GMO Payment Service, Inc.<br>(consolidated subsidiary)                     |
|                              | Remittance service                                                   | GMO Payment Gateway, Inc.<br>GMO Epsilon, Inc. (consolidated subsidiary)   |
|                              | Transaction Lending                                                  | GMO Payment Gateway, Inc.<br>GMO Epsilon, Inc. (consolidated subsidiary)   |
|                              | Overseas Lending                                                     | GMO Payment Gateway, Inc.                                                  |
|                              | Early Payment service                                                | GMO Payment Gateway, Inc.<br>GMO Epsilon, Inc. (consolidated subsidiary)   |
|                              | Instant Salary byGMO                                                 | GMO Payment Gateway, Inc.                                                  |
| Payment Enhancement Business | Online Advertising service                                           | GMO Payment Gateway, Inc.                                                  |
|                              | Medical Kakumei byGMO                                                | GMO Medical Reservations Technology Co., Ltd.<br>(consolidated subsidiary) |

## ( 2 ) Status of consolidated financial position

### ① Assets, liabilities and equity

#### a . Assets

Total assets at the end of the consolidated second quarter increased by ¥42,150 mil from the end of the previous fiscal year to reach ¥334,497 mil. This is mainly due to the increase in cash and cash equivalents of ¥33,252 mil, trade and other receivables of ¥4,092 mil, advances paid of ¥3,502 mil, accrued revenues of ¥2,200 mil, inventories of ¥956 mil, other financial assets of ¥988 mil and goodwill and intangible assets by ¥1,140 mil, despite the decline in deposits to subsidiaries and affiliated companies of ¥5,300 mil.

#### b . Liabilities

Balance of liabilities at the end of the consolidated second quarter under review stood at ¥237,246 mil, an increase of ¥39,704 mil from the end of the previous consolidated fiscal year. This is mainly due to the increase in trade and other payables of ¥1,260 mil, accrued expenses of ¥3,343 mil, deposits received of ¥33,356 mil and borrowings of ¥4,175 mil., despite the decrease in income tax payables of ¥3,437 mil.

#### c . Equity

Equity balance at the end of the consolidated second quarter under review was ¥97,251 mil, an increase of ¥2,446 mil from the end of the previous consolidated fiscal year. This was mainly due to the increase in profit of ¥8,608 mil. and other comprehensive income of ¥738 mil despite the decrease in retained earnings for dividend payment of ¥6,749 mil. despite the increase

### ③ Consolidated cash flow

Cash and cash equivalents ("funds") at the end of the consolidated second quarter under review increased by ¥33,252 mil compared to the balance at the start of the term, to reach ¥166,910 mil. The state of cash flows over the second quarter under review is discussed below.

#### a . Cash flow from operating activities

Net funds provided by operating activities during the consolidated second quarter under review amounted to ¥33,859 mil, which compares to ¥18,625 mil in net funds acquired in the same period of the previous year. This resulted from cash outflows from (i) increase in trade and other receivables of ¥4,235 mil, (ii) an increase in advances paid of ¥3,502 mil, (iii) an increase in accrued revenues of ¥2,200 mil, (iv) income tax payments of ¥7,976 mil, which was offset by cash inflows of (i) profit before income tax of ¥13,118 mil, (ii) increase in accrued expenses of ¥3,174 mil, (iii) increase in deposits received of ¥33,356 mil.

#### b . Cash flow from investing activities

Net funds provided by investing activities during the consolidated second quarter under review totaled ¥1,827 mil, compared to the net funds acquired of ¥12,904 mil during the same period of the previous year. This resulted from cash outflows from (i) purchase of intangible assets of ¥2,216 mil, (ii) purchase of investment securities of ¥1,271 mil, which was offset by cash inflows from withdrawal of deposits to subsidiaries and affiliated companies of ¥5,300 mil.

#### c . Cash flow from financing activities

Net funds used by financing activities over the consolidated second quarter under review was ¥3,095 mil which compares to net funds used of ¥8,338 mil during the same period of the previous year. This is mainly due to cash inflows from net increase in short term borrowings of ¥3,900 mil which was offset by cash outflows from dividend payouts of ¥6,745 mil.



### ( 3 ) Earnings forecast

The businesses of GMO-PG and its consolidated subsidiaries are positioned primarily within the E-Commerce (EC) market, and the current merchandise sector of the B2C EC market is expected to continue to grow thanks to large-scale business operators expanding their sales channel and changes in consumption behavior, despite some saturation in the market segment addressed primarily by small-sized merchants. Additionally, the non-merchandise domain, such as services and sectors closely related to daily life such as public utilities, taxes/public dues and medical expenses, is expected to continue its high growth from the solid progress in online migration of payments. In addition, the scope of the EC market itself is expanding driven by the online migration of inter-company transactions (B2B) and inter-consumer transactions (C2C).

The CP domain which is addressed by the consolidated subsidiary GMO Financial Gate, Inc. is undergoing an acceleration in cashless adoption of various payment methods including credit cards. This is leading to new business opportunities as well as to expand the scope of businesses for GMO-PG and its consolidated subsidiaries.

The business environment for the fiscal year ending September 2024 (FY2024) faces continued uncertainty over private consumption caused by uncertainties over the global state of affairs leading to volatile capital markets, inflation and the decline in real wages, despite positive effects from the shift of economic activities to a post-COVID 'new Normal' leading to an increase in inbound consumption and rising momentum for wage increases by corporates. This is expected to have a negative impact on online payment for GMO-PG and its consolidated subsidiaries in the near term. Given this business environment, we will work to strengthen the business foundation to continue to grow operating profit at a compound average growth rate (CAGR) of 25% by pursuing the priority initiatives such as acquiring large-scale, growth-oriented merchants and undertaking large-scale projects, industry-specific DX platforms that offers 'payment +  $\alpha$ ' solutions, BaaS support services to financial institutions and business operators and the next generation payment platform of 'stera'.

The consolidated earnings forecast for FY2024 is revenue ¥73,286 mil (up 16.1% YoY), operating profit of ¥25,000 mil (up 23.1% YoY), profit before income taxes of ¥23,904 mil (up 15.8% YoY) and profit of ¥15,961 mil (up 15.5% YoY) and profit attributable to owners of parent of ¥15,523 mil (up 15.2% YoY).

## 2. Condensed Consolidated Financial Statements and Major Notes

### (1) Condensed consolidated balance sheet

|                                                  |       | (Unit: Thousand Yen)                                                |                                                                      |
|--------------------------------------------------|-------|---------------------------------------------------------------------|----------------------------------------------------------------------|
|                                                  | Notes | End of previous consolidated<br>fiscal year<br>(September 30, 2023) | End of Q2 of current<br>consolidated fiscal year<br>(March 31, 2024) |
| <b>Assets</b>                                    |       |                                                                     |                                                                      |
| Current assets                                   |       |                                                                     |                                                                      |
| Cash and cash equivalents                        | ①     | 133,658,153                                                         | 166,910,556                                                          |
| Trade and other receivables                      | ②     | 18,953,746                                                          | 24,052,998                                                           |
| Advances paid                                    |       | 63,387,197                                                          | 66,890,125                                                           |
| Accrued revenue                                  |       | 33,395,131                                                          | 35,595,530                                                           |
| Inventories                                      |       | 2,405,040                                                           | 3,361,400                                                            |
| Deposits to subsidiaries and affiliates          | ③     | 5,300,000                                                           | —                                                                    |
| Other financial assets                           |       | 650,307                                                             | 715,096                                                              |
| Other current assets                             |       | 717,719                                                             | 910,020                                                              |
| Total current assets                             |       | 258,467,295                                                         | 298,435,726                                                          |
| Non-current assets                               |       |                                                                     |                                                                      |
| Property, plant and equipment                    |       | 3,353,504                                                           | 3,958,967                                                            |
| Goodwill and other intangible assets             |       | 9,310,325                                                           | 10,450,874                                                           |
| Investments accounted for using equity<br>method |       | 9,194,822                                                           | 9,583,290                                                            |
| Trade and other receivables                      | ②     | 3,622,301                                                           | 2,615,698                                                            |
| Other financial assets                           |       | 6,615,112                                                           | 7,539,222                                                            |
| Deferred Tax Assets                              |       | 1,700,228                                                           | 1,712,293                                                            |
| Other non-current assets                         |       | 83,227                                                              | 201,669                                                              |
| Total non-current assets                         |       | 33,879,522                                                          | 36,062,016                                                           |
| Total assets                                     |       | 292,346,818                                                         | 334,497,743                                                          |

|                                                  |       |                                                                     | (Unit: Thousand Yen)                                                 |
|--------------------------------------------------|-------|---------------------------------------------------------------------|----------------------------------------------------------------------|
|                                                  | Notes | End of previous consolidated<br>fiscal year<br>(September 30, 2023) | End of Q2 of current<br>consolidated fiscal year<br>(March 31, 2024) |
| Liabilities and equity                           |       |                                                                     |                                                                      |
| Liabilities                                      |       |                                                                     |                                                                      |
| Current liabilities                              |       |                                                                     |                                                                      |
| Trade and other payables                         |       | 6,555,211                                                           | 7,815,535                                                            |
| Accrued expenses                                 |       | 25,371,033                                                          | 28,714,578                                                           |
| Deposits received                                |       | 97,231,797                                                          | 130,588,776                                                          |
| Borrowings                                       |       | 20,395,000                                                          | 24,340,000                                                           |
| Other financial liabilities                      |       | 388,765                                                             | 677,743                                                              |
| Income taxes payable, etc.                       |       | 7,888,647                                                           | 4,451,082                                                            |
| Provisions                                       |       | 320,963                                                             | 308,034                                                              |
| Other current liabilities                        |       | 5,138,950                                                           | 5,670,957                                                            |
| Total current liabilities                        |       | 163,290,369                                                         | 202,566,708                                                          |
| Non-current liabilities                          |       |                                                                     |                                                                      |
| Corporate bonds                                  |       | 19,763,730                                                          | 19,806,486                                                           |
| Borrowings                                       |       | 8,955,000                                                           | 9,185,000                                                            |
| Other financial liabilities                      |       | 2,128,594                                                           | 2,361,735                                                            |
| Provisions                                       |       | 130,854                                                             | 131,024                                                              |
| Deferred tax liabilities                         |       | 1,221,695                                                           | 1,141,387                                                            |
| Other non-current liabilities                    |       | 2,051,729                                                           | 2,053,923                                                            |
| Total non-current liabilities                    |       | 34,251,605                                                          | 34,679,557                                                           |
| Total liabilities                                |       | 197,541,975                                                         | 237,246,265                                                          |
| Equity                                           |       |                                                                     |                                                                      |
| Capital stock                                    |       | 13,323,135                                                          | 13,323,135                                                           |
| Capital surplus                                  |       | 15,247,534                                                          | 15,187,277                                                           |
| Retained earnings                                |       | 50,768,961                                                          | 52,351,139                                                           |
| Treasury stock                                   |       | △1,153,329                                                          | △1,115,669                                                           |
| Other items of equity                            |       | 14,088,034                                                          | 14,826,531                                                           |
| Total equity attributable to<br>owners of parent |       | 92,274,336                                                          | 94,572,414                                                           |
| Non-controlling interests                        |       | 2,530,506                                                           | 2,679,063                                                            |
| Total equity                                     |       | 94,804,843                                                          | 97,251,478                                                           |
| Total liabilities and equity                     |       | 292,346,818                                                         | 334,497,743                                                          |

## (2) Condensed consolidated statement of income and consolidated statement of comprehensive income

## Condensed consolidated statement of income

|                                              |       | (Unit: Thousand Yen)                                     |                                                          |
|----------------------------------------------|-------|----------------------------------------------------------|----------------------------------------------------------|
|                                              | Notes | Q2 FY2023<br>(From October 1, 2022<br>to March 31, 2023) | Q2 FY2024<br>(From October 1, 2023<br>to March 31, 2024) |
| Revenue                                      |       | 30,454,383                                               | 36,099,661                                               |
| (of which, interest income※)                 |       | 5,573,649                                                | 6,679,073                                                |
| Cost of revenue                              |       | △10,845,249                                              | △12,831,709                                              |
| Gross profit                                 |       | 19,609,134                                               | 23,267,952                                               |
| Other income                                 |       | 138,085                                                  | 166,958                                                  |
| Selling, general and administrative expenses |       | △9,361,960                                               | △10,776,264                                              |
| Other expense                                |       | △35,029                                                  | △6,082                                                   |
| Operating profit                             |       | 10,350,230                                               | 12,652,564                                               |
| Financial income                             |       | 462,285                                                  | 585,775                                                  |
| Financial expense                            |       | △953,859                                                 | △266,031                                                 |
| Equity method investment gains or loss       |       | △2,285                                                   | 145,901                                                  |
| Profit before income taxes                   |       | 9,856,370                                                | 13,118,209                                               |
| Income tax expenses                          |       | △3,563,564                                               | △4,509,573                                               |
| Quarterly profit                             |       | 6,292,805                                                | 8,608,636                                                |
| Quarterly profit attributable to             |       |                                                          |                                                          |
| Owners of parent                             |       | 6,129,098                                                | 8,328,671                                                |
| Non-controlling interests                    |       | 163,707                                                  | 279,964                                                  |
| Quarterly Profit                             |       | 6,292,805                                                | 8,608,636                                                |
| Earnings per share (Yen/share)               |       |                                                          |                                                          |
| Basic earnings per share                     |       | 80.81                                                    | 109.81                                                   |
| Diluted earnings per share                   |       | 80.02                                                    | 108.61                                                   |

(※) The figure present the interest income calculated using the effective interest method as per IFRS 9 Financial Instruments.

Condensed consolidated statement of comprehensive income

(Unit: Thousand Yen)

|                                                                            | Notes | Q2 FY2023<br>(From October 1, 2022<br>to March 31, 2023) | Q2 FY2024<br>(From October 1, 2023<br>to March 31, 2024) |
|----------------------------------------------------------------------------|-------|----------------------------------------------------------|----------------------------------------------------------|
| Quarterly Profit                                                           |       | 6,292,805                                                | 8,608,636                                                |
| Other comprehensive income                                                 |       |                                                          |                                                          |
| Items that will not be reclassified to profit or loss                      |       |                                                          |                                                          |
| Fair value of financial assets measured through other comprehensive income |       | 45,157                                                   | △250,239                                                 |
| Share of other comprehensive income of equity method affiliates            |       | △119,218                                                 | 67,636                                                   |
| Total of Items that will not be reclassified to profit or loss             |       | △74,061                                                  | △182,602                                                 |
| Items that will be reclassified to profit or loss                          |       |                                                          |                                                          |
| Exchange differences on translation of foreign operations                  |       | △1,064,106                                               | 921,441                                                  |
| Total of items that will be reclassified to profit or loss                 |       | △1,064,106                                               | 921,441                                                  |
| Other comprehensive income after income taxes                              |       | △1,138,168                                               | 738,838                                                  |
| Comprehensive income                                                       |       | 5,154,636                                                | 9,347,475                                                |
| Comprehensive income attributable to                                       |       |                                                          |                                                          |
| Owners of parent                                                           |       | 4,997,978                                                | 9,067,776                                                |
| Non-controlling interests                                                  |       | 156,658                                                  | 279,698                                                  |
| Total                                                                      |       | 5,154,636                                                | 9,347,475                                                |

(3) Condensed consolidated statement of changes in equity

Second quarter of the previous consolidated fiscal year (from October 1, 2022 to March 31, 2023)

(Unit: Thousand Yen)

| Notes                                            | Capital stock | Capital surplus | Retained earnings | Treasury stock | Other items of equity | Total equity attributable to owners of parent | Non-controlling interests | Total Equity |
|--------------------------------------------------|---------------|-----------------|-------------------|----------------|-----------------------|-----------------------------------------------|---------------------------|--------------|
| Balance as of October 1, 2022                    | 13,323,135    | 15,272,474      | 49,424,496        | △1,152,444     | 10,255,198            | 87,122,860                                    | 2,137,790                 | 89,260,651   |
| Quarterly Profit                                 | —             | —               | 6,129,098         | —              | —                     | 6,129,098                                     | 163,707                   | 6,292,805    |
| Other comprehensive income                       | —             | —               | —                 | —              | △1,131,119            | △1,131,119                                    | △7,049                    | △1,138,168   |
| Quarterly comprehensive income                   | —             | —               | 6,129,098         | —              | △1,131,119            | 4,997,978                                     | 156,658                   | 5,154,636    |
| Purchase of treasury stock                       | —             | —               | —                 | △884           | —                     | △884                                          | —                         | △884         |
| Dividends                                        | —             | —               | △12,134,807       | —              | —                     | △12,134,807                                   | —                         | △12,134,807  |
| Dividends paid to non-controlling interests      | —             | —               | —                 | —              | —                     | —                                             | △102,856                  | △102,856     |
| Share-based payment transaction                  | —             | 22,393          | —                 | —              | —                     | 22,393                                        | —                         | 22,393       |
| Changes in the interest in controlled subsidiary | —             | △67,386         | —                 | —              | —                     | △67,386                                       | 145,618                   | 78,231       |
| Other Increase or Decrease                       | —             | —               | △4,369            | —              | —                     | △4,369                                        | —                         | △4,369       |
| Total transactions with owners                   | —             | △44,993         | △12,139,177       | △884           | —                     | △12,185,055                                   | 42,761                    | △12,142,294  |
| Balance as of March 31, 2023                     | 13,323,135    | 15,227,481      | 43,414,417        | △1,153,329     | 9,124,078             | 79,935,783                                    | 2,337,210                 | 82,272,994   |

Second quarter of the current consolidated fiscal year (from October 1, 2023 to March 31, 2024)

(Unit: Thousand Yen)

| Notes                                                         | Capital stock | Capital surplus | Retained earnings | Treasury stock | Other items of equity | Total equity attributable to owners of parent | Non-controlling interests | Total Equity |
|---------------------------------------------------------------|---------------|-----------------|-------------------|----------------|-----------------------|-----------------------------------------------|---------------------------|--------------|
| Balance as of October 1, 2023                                 | 13,323,135    | 15,247,534      | 50,768,961        | △1,153,329     | 14,088,034            | 92,274,336                                    | 2,530,506                 | 94,804,843   |
| Quarterly Profit                                              | —             | —               | 8,328,671         | —              | —                     | 8,328,671                                     | 279,964                   | 8,608,636    |
| Other comprehensive income                                    | —             | —               | —                 | —              | 739,104               | 739,104                                       | △266                      | 738,838      |
| Quarterly comprehensive income                                | —             | —               | 8,328,671         | —              | 739,104               | 9,067,776                                     | 279,698                   | 9,347,475    |
| Purchase of treasury stock                                    | —             | —               | —                 | △777           | —                     | △777                                          | —                         | △777         |
| Disposal of treasury stock                                    | —             | △333            | —                 | —              | —                     | △333                                          | —                         | △333         |
| Dividends                                                     | —             | —               | △6,749,980        | —              | —                     | △6,749,980                                    | —                         | △6,749,980   |
| Dividends paid to non-controlling interests                   | —             | —               | —                 | —              | —                     | —                                             | △165,221                  | △165,221     |
| Transfer from other components of equity to retained earnings | —             | —               | △205              | —              | 205                   | —                                             | —                         | —            |
| Share-based payment transaction                               | —             | △71,117         | —                 | 38,437         | —                     | △32,680                                       | —                         | △32,680      |
| Changes in the interest in controlled subsidiary              | —             | 11,194          | —                 | —              | —                     | 11,194                                        | 34,080                    | 45,274       |
| Other Increase or Decrease                                    | —             | —               | 3,691             | —              | △812                  | 2,878                                         | —                         | 2,878        |
| Total transactions with owners                                | —             | △60,257         | △6,746,493        | 37,659         | △607                  | △6,769,698                                    | △131,141                  | △6,900,840   |
| Balance as of March 31, 2024                                  | 13,323,135    | 15,187,277      | 52,351,139        | △1,115,669     | 14,826,531            | 94,572,414                                    | 2,679,063                 | 97,251,478   |

## ( 4 ) Condensed consolidated statement of cash flows

(Unit: Thousand Yen)

|                                                                        | Notes | Q2 FY2023<br>(From October 1, 2022<br>to March 31, 2023) | Q2 FY2024<br>(From October 1, 2023<br>to March 31, 2024) |
|------------------------------------------------------------------------|-------|----------------------------------------------------------|----------------------------------------------------------|
| Net cash provided by (used in) operating activities                    |       |                                                          |                                                          |
| Profit before income taxes                                             |       | 9,856,370                                                | 13,118,209                                               |
| Depreciation & Amortization                                            |       | 1,167,932                                                | 1,574,278                                                |
| Financial income and expense<br>(△=gain)                               |       | 491,573                                                  | △319,744                                                 |
| Equity method investment gain/loss<br>(△=increase)                     |       | 2,285                                                    | △145,901                                                 |
| Increase/decrease in inventories<br>(△=increase)                       |       | △1,611,996                                               | △956,359                                                 |
| Increase/decrease in trade and<br>other receivables (△=increase)       |       | △5,059,409                                               | △4,235,297                                               |
| In/Decrease in advances paid<br>(△=increase)                           |       | △5,349,818                                               | △3,502,927                                               |
| In/Decrease in accrued revenues<br>(△=increase)                        |       | △2,675,833                                               | △2,200,419                                               |
| In/Decrease in trade payables<br>(△=decrease)                          |       | 1,362,305                                                | 1,260,144                                                |
| In/Decrease in accrued expenses<br>(△=decrease)                        |       | 2,232,829                                                | 3,174,208                                                |
| In/Decrease in deposits received<br>(△=decrease)                       |       | 25,186,724                                               | 33,356,912                                               |
| In/Decrease in other current liabilities<br>(△=decrease)               |       | △1,113,538                                               | 528,643                                                  |
| In/Decrease in other non-current<br>liabilities (△=decrease)           |       | △461,552                                                 | 29,974                                                   |
| Other                                                                  |       | △427,855                                                 | △352,299                                                 |
| Subtotal                                                               |       | 23,600,018                                               | 41,329,422                                               |
| Interest and dividends received                                        |       | 407,769                                                  | 595,306                                                  |
| Interest paid                                                          |       | △71,437                                                  | △88,455                                                  |
| Income taxes paid                                                      |       | △5,310,850                                               | △7,976,401                                               |
| Net cash provided by (used in)<br>operating activities                 |       | 18,625,500                                               | 33,859,872                                               |
| Net cash provided by (used in) investing activities                    |       |                                                          |                                                          |
| Payments into restricted deposits                                      |       | △9,088,620                                               | —                                                        |
| Proceeds from withdrawal of restricted<br>deposits                     |       | 13,763,269                                               | —                                                        |
| Purchase of property, plants and<br>equipment                          |       | △350,731                                                 | △168,848                                                 |
| Purchase of intangible assets                                          |       | △2,179,039                                               | △2,216,696                                               |
| Purchase of investment securities                                      |       | △570,754                                                 | △1,271,720                                               |
| Purchase of investments accounted for<br>using equity method           |       | —                                                        | △200,000                                                 |
| Proceeds from distributions of<br>investments partnerships             |       | 150,582                                                  | 415,538                                                  |
| Payments into deposits to<br>subsidiaries and affiliates               |       | △5,300,000                                               | —                                                        |
| Proceeds from withdrawal of deposits<br>to subsidiaries and affiliates |       | 16,500,000                                               | 5,300,000                                                |
| Others                                                                 |       | △20,498                                                  | △30,976                                                  |
| Net cash provided by (used in)<br>investing activities                 |       | 12,904,208                                               | 1,498,580                                                |

| (Unit: Thousand Yen)                                                     |       |                                                          |                                                          |
|--------------------------------------------------------------------------|-------|----------------------------------------------------------|----------------------------------------------------------|
|                                                                          | Notes | Q2 FY2023<br>(From October 1, 2022<br>to March 31, 2023) | Q2 FY2024<br>(From October 1, 2023<br>to March 31, 2024) |
| Net cash provided by (used in) financing activities                      |       |                                                          |                                                          |
| Net in/decrease in short-term borrowings ( $\Delta$ =decrease)           |       | 1,700,000                                                | 3,900,000                                                |
| Increase in long-term borrowings                                         |       | 2,450,000                                                | 500,000                                                  |
| Repayment of long-term borrowings                                        |       | —                                                        | $\Delta$ 225,000                                         |
| Dividends paid                                                           |       | $\Delta$ 12,121,488                                      | $\Delta$ 6,745,593                                       |
| Dividends paid to non-controlling interests                              |       | $\Delta$ 102,856                                         | $\Delta$ 165,221                                         |
| Capital contributions from non-controlling interests                     |       | 23,890                                                   | 17,495                                                   |
| Other                                                                    |       | $\Delta$ 288,469                                         | $\Delta$ 376,853                                         |
| Net cash provided by (used in) financing activities                      |       | $\Delta$ 8,338,924                                       | $\Delta$ 3,095,173                                       |
| Effect of exchange rate changes on cash and cash equivalents             |       | $\Delta$ 752,242                                         | 660,405                                                  |
| Increase and decrease in cash and cash equivalents ( $\Delta$ =decrease) |       | 22,438,542                                               | 33,252,403                                               |
| Balance of cash and cash equivalents at the beginning of the period      | ①     | 113,967,930                                              | 133,658,153                                              |
| Balance of cash and cash equivalents at the end of period                | ①     | 136,406,472                                              | 166,910,556                                              |



( 5 ) Notes regarding the going concern assumptions

N/A

( 6 ) Notes regarding condensed consolidated financial statements

① Cash and cash equivalents

Breakdown of cash and cash equivalents are as follows.

(Unit: Thousand Yen)

|                                            | End of previous consolidated<br>fiscal year<br>(September 30, 2023) | End of Q2 of current<br>consolidated fiscal year<br>(March 31, 2024) |
|--------------------------------------------|---------------------------------------------------------------------|----------------------------------------------------------------------|
| Cash and cash equivalents                  | 127,578,153                                                         | 166,910,556                                                          |
| Deposits to subsidiaries<br>and affiliates | 6,080,000                                                           | —                                                                    |
| Total                                      | 133,658,153                                                         | 166,910,556                                                          |

② Trade and other receivables

Breakdown of trade and other receivables are as follows.

(Unit: Thousand Yen)

|                                     | End of previous consolidated<br>fiscal year<br>(September 30, 2023) | End of Q2 of current<br>consolidated fiscal year<br>(March 31, 2024) |
|-------------------------------------|---------------------------------------------------------------------|----------------------------------------------------------------------|
| Trade and other receivables         | 7,414,365                                                           | 9,654,981                                                            |
| Operating loans                     | 14,760,925                                                          | 16,587,364                                                           |
| Other                               | 661,867                                                             | 760,519                                                              |
| Provisions for doubtful<br>accounts | △261,110                                                            | △334,168                                                             |
| Total                               | 22,576,047                                                          | 26,668,696                                                           |
| Current assets                      | 18,953,746                                                          | 24,052,998                                                           |
| Non-current assets                  | 3,622,301                                                           | 2,615,698                                                            |
| Total                               | 22,576,047                                                          | 26,668,696                                                           |

③ Deposits to subsidiaries and affiliates

The deposits to subsidiaries and affiliates are deposits made from cash-on-hand to the CMS (cash management system) operated by GMO Internet Group, for use by the entire GMO Internet Group companies.