

## Summary of Consolidated Financial Statements for FY2024 (IFRS)

November 12, 2024

Name of listed company: GMO Payment Gateway, Inc.

Exchange: Tokyo Stock Exchange

Stock code: 3769

URL: <https://www.gmo-pg.com/en/corp/>

Representative: Issei Ainoura

President & Chief Executive Officer

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Scheduled date for convocation of the ordinary general shareholder's meeting December 15, 2024

Scheduled date of commencement for dividend payment December 17, 2024

Scheduled submission date of securities report December 16, 2024

Supplemental materials prepared for financial results: Yes

Information meeting arranged related to financial results: Yes (for institutional investors and analysts)

(Amounts rounded down to the nearest million yen)

### 1. Consolidated Financial Statements for FY2024 (From October 1, 2023 to September 30, 2024)

(1) Consolidated Financial Statements (Cumulative)

(Percentages represent year-on-year change)

|        | Revenue |      | Operating profit |      | Profit before income taxes |       | Profit  |       | Profit attributable to owners of parent |       | Total comprehensive income |       |
|--------|---------|------|------------------|------|----------------------------|-------|---------|-------|-----------------------------------------|-------|----------------------------|-------|
|        | Mil Yen | %    | Mil Yen          | %    | Mil Yen                    | %     | Mil Yen | %     | Mil Yen                                 | %     | Mil Yen                    | %     |
| FY2024 | 73,785  | 16.9 | 25,187           | 24.0 | 27,504                     | 33.3  | 19,235  | 39.2  | 18,705                                  | 38.8  | 17,898                     | 1.3   |
| FY2023 | 63,119  | 25.5 | 20,312           | 25.0 | 20,636                     | △40.6 | 13,822  | △43.3 | 13,475                                  | △44.2 | 17,662                     | △50.8 |

|        | Basic earnings per share | Diluted earnings per share | Return on equity using profit attributable to owners of parent | Return on assets using profit before taxes | Operating profit margin |
|--------|--------------------------|----------------------------|----------------------------------------------------------------|--------------------------------------------|-------------------------|
|        | Yen                      | Yen                        | %                                                              | %                                          | %                       |
| FY2024 | 246.62                   | 243.85                     | 19.2                                                           | 8.6                                        | 34.1                    |
| FY2023 | 177.68                   | 175.86                     | 15.0                                                           | 7.3                                        | 32.2                    |

Reference: Equity in earnings of affiliates

FY2024 181 Million yen

FY2023

107 Million yen

### (2) Consolidated Financial Position

|        | Total assets | Total equity | Total equity attributable to owners of parent | Ratio of total equity attributable to owners of parent to total assets | Total equity attributable to owners of parent per share |
|--------|--------------|--------------|-----------------------------------------------|------------------------------------------------------------------------|---------------------------------------------------------|
|        | Mil Yen      | Mil Yen      | Mil Yen                                       | %                                                                      | Yen                                                     |
| FY2024 | 344,702      | 105,819      | 102,895                                       | 29.9                                                                   | 1,356.60                                                |
| FY2023 | 292,346      | 94,804       | 92,274                                        | 31.6                                                                   | 1,216.66                                                |

### (3) Consolidated Cash Flows

|        | Cash flow from operating activities | Cash flow from investing activities | Cash flow from financial activities | Closing balance of cash and cash equivalents |
|--------|-------------------------------------|-------------------------------------|-------------------------------------|----------------------------------------------|
|        | Mil Yen                             | Mil Yen                             | Mil Yen                             | Mil Yen                                      |
| FY2024 | 49,472                              | △5,231                              | △3,728                              | 174,053                                      |
| FY2023 | 6,128                               | 17,762                              | △6,419                              | 133,658                                      |

## 2. Dividends

|                   | Annual dividend |           |           |          |        | Total Dividend Amount | Dividend Payout ratio (consolidated) | Ratio of dividends to equity (consolidated) |
|-------------------|-----------------|-----------|-----------|----------|--------|-----------------------|--------------------------------------|---------------------------------------------|
|                   | End of Q1       | End of Q2 | End of Q3 | Year-end | Total  |                       |                                      |                                             |
|                   | Yen             | Yen       | Yen       | Yen      | Yen    | Mil Yen               | %                                    | %                                           |
| FY2023            | 0.00            | 0.00      | 0.00      | 89.00    | 89.00  | 6,813                 | 50.1                                 | 7.5                                         |
| FY2024            | 0.00            | 0.00      | 0.00      | 124.00   | 124.00 | 9,492                 | 50.3                                 | 9.6                                         |
| FY2025 (forecast) | 0.00            | 0.00      | 0.00      | 124.00   | 124.00 |                       | 50.8                                 |                                             |

(Note) Breakdown of FY2024 year-end dividend; ordinary dividend ¥116.00, special dividend ¥8.00

### 3. Consolidated Financial Forecast for the Fiscal Year Ending September 2025

(From October 1, 2024 to September 30, 2025)

(% represents year-on-year change)

|                           | Revenue |      | Operating profit |      | Profit before income taxes |     | Profit  |     | Profit attributable to owners of parent |      | Basic earnings per share |
|---------------------------|---------|------|------------------|------|----------------------------|-----|---------|-----|-----------------------------------------|------|--------------------------|
|                           | Mil Yen | %    | Mil Yen          | %    | Mil Yen                    | %   | Mil Yen | %   | Mil Yen                                 | %    | Yen                      |
| Q2 of FY2025 (cumulative) | 39,130  | 8.4  | 14,977           | 18.4 | 14,290                     | 8.9 | 9,214   | 7.0 | 8,900                                   | 6.9  | 117.34                   |
| FY2025                    | 83,377  | 13.0 | 30,225           | 20.0 | 28,722                     | 4.4 | 19,339  | 0.5 | 18,511                                  | △1.0 | 244.07                   |

※ Notices

- (1) Changes of important subsidiaries during the period (change of specific subsidiaries that leads to a change in the scope of consolidation): No  
 Number of new subsidiaries: - (Name: ); Number of excluded subsidiaries: - (Name: )
- (2) Changes in the accounting policy / changes in the accounting estimation  
 [1] Changes in accounting policy required by IFRS: No  
 [2] Changes in accounting policy other than [1]: No  
 [3] Changes in accounting estimations: No
- (3) Number of shares issued (common stock)  
 [1] Number of shares issued at the end of the term FY2024: 76,557,545 FY 2023: 76,557,545  
 (including treasury stock)  
 [2] Number of treasury shares at the end of the term FY2024: 709,877 FY 2023: 715,071  
 [3] Average number of shares during the term FY2024: 75,846,071 FY2023: 75,842,482
- (Note) Number of treasury shares at the end of the term above include the shares attributed to the directors' remuneration board incentive plan trust and J-ESOP (709,705 shares for FY2023; 704,305 shares for FY2024.)

Reference: Summary of Non-consolidated Financial Statements

1. Non-consolidated Financial Statements for FY2024 (From October 1, 2023 to September 30, 2024)

( 1 ) Non-consolidated Financial Statements (Percentages represent year-on-year change)

|        | Revenue |      | Operating profit |      | Ordinary profit |     | Net profit |       |
|--------|---------|------|------------------|------|-----------------|-----|------------|-------|
|        | Mil Yen | %    | Mil Yen          | %    | Mil Yen         | %   | Mil Yen    | %     |
| FY2024 | 37,558  | 17.1 | 17,660           | 16.1 | 19,892          | 9.0 | 14,063     | 70.0  |
| FY2023 | 32,078  | 18.2 | 15,215           | 29.4 | 18,241          | 0.2 | 8,270      | △43.3 |

  

|        | Earnings per share |  | Diluted earnings per share |  |
|--------|--------------------|--|----------------------------|--|
|        | Yen                |  | Yen                        |  |
| FY2024 | 185.42             |  | 180.78                     |  |
| FY2023 | 109.05             |  | 105.50                     |  |

( 2 ) Non-consolidated Financial Position

|        | Total assets | Total net assets | Equity ratio | Net assets per share |
|--------|--------------|------------------|--------------|----------------------|
|        | Mil Yen      | Mil Yen          | %            | Yen                  |
| FY2024 | 231,353      | 58,443           | 25.3         | 770.54               |
| FY2023 | 192,950      | 51,964           | 26.9         | 685.17               |

Reference: Owner's equity FY2024 58,443 Million yen FY2023 51,964 Million yen

Note: Non-consolidated financial results are based on J-GAAP standards.

※ These financial statements are not subject to the review procedures.

※ Notes regarding the appropriate use of financial forecast and other important notes.

- The above forecasts are outlooks based on information currently available and include various uncertain factors. Actual performance may differ substantially from the forecasts due to changes in business conditions and other factors. For the assumption on which financial forecasts are based and matters to be considered in using financial forecasts, please refer to "(5) Earnings Forecast" under "1. Qualitative Information on Consolidated Financial Statements for the Fiscal Year" on page 10 of the attachment.
- Results Presentation for Investors and Analysts to be held on November 13, 2024. Supporting materials and a video of the presentation will be made available promptly on the company's website after the event.

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## 1. Qualitative Information on Consolidated Financial Statements for the Fiscal Year

### (1) Consolidated operating results for the Fiscal Year

Forward-looking statements in the document are based on the judgement of GMO Payment Gateway, Inc. (GMO-PG or the Company) and its consolidated subsidiaries at the end of the fiscal year under review.

#### ① Consolidated operating results

GMO-PG and its consolidated subsidiaries announces its earnings results for the consolidated fiscal year 2024 (October 1, 2023 to September 30, 2024) as follows.

(Unit: Thousand Yen)

|                                            | FY2023<br>(From October 1, 2022<br>to September 30, 2023) | FY2024<br>(From October 1, 2023<br>to September 30, 2024) | Rate of change (%) |
|--------------------------------------------|-----------------------------------------------------------|-----------------------------------------------------------|--------------------|
| Revenue                                    | 63,119,117                                                | 73,785,055                                                | 16.9               |
| Operating profit                           | 20,312,237                                                | 25,187,463                                                | 24.0               |
| Profit before income taxes                 | 20,636,412                                                | 27,504,689                                                | 33.3               |
| Profit attributable to owners<br>of parent | 13,475,513                                                | 18,705,445                                                | 38.8               |

#### a. Revenue

Revenue reached ¥73,785 mil, up 16.9% YoY. The transaction volume and value for the sum total of online billing, recurring billing, Card Present (CP) payment and GMO Payment After Delivery, increased by 19.3% YoY and by 25.5% YoY, respectively. As a result, the Payment Processing Business revenue reached ¥55,927 mil (up 16.7% YoY), Money Service Business (MSB) revenue was ¥16,462 mil (up 16.8% YoY) and Payment Enhancement Business revenue was ¥1,509 mil (up 31.3% YoY). For details, please refer to page 5 of “② Results by segment” found under “(1) Consolidated operating results for the Fiscal Year” of “1. Qualitative Information on Consolidated Financial Statements for the Fiscal Year”.

The revenue breakdown by business model is as follows. Stock, fee and spread revenues trended favorably although initial revenue growth rate was impacted from the large-scale project in the CP domain in the previous fiscal year.

(Unit: Thousand Yen)

| Business model                                    | FY2023<br>(From October 1, 2022<br>to September 30, 2023) | FY2024<br>(From October 1, 2023<br>to September 30, 2024) | Rate of change<br>(%) |
|---------------------------------------------------|-----------------------------------------------------------|-----------------------------------------------------------|-----------------------|
| Initial<br>(Initial revenue)                      | 11,403,745                                                | 12,398,190                                                | 8.7                   |
| Stock<br>(Fixed revenue)                          | 9,422,749                                                 | 11,505,453                                                | 22.1                  |
| Fee<br>(Transaction processing<br>revenue)        | 17,772,378                                                | 21,356,307                                                | 20.2                  |
| Spread<br>(Merchant acquiring service<br>revenue) | 24,520,244                                                | 28,525,104                                                | 16.3                  |
| Total                                             | 63,119,117                                                | 73,785,055                                                | 16.9                  |

b. Operating profit

Operating profit reached ¥25,187 mil, up by 24.0% YoY, achieving the earnings forecast for the fiscal year under review.

By segment, Payment Processing Business segment profit (operating profit) was ¥25,214 mil, up 19.5% YoY; Money Service Business segment profit (operating profit) stood at ¥4,104 mil, up 49.2% YoY; Payment Enhancement Business segment profit (operating profit) of ¥373 mil (up 29.4% YoY).

c. Profit before income taxes

Profit before income taxes reached ¥27,504 mil, up by 33.3% YoY. The reason for the pre-tax profit to increase by 33.3% YoY compared to the operating profit growth rate of 24.0% YoY is due to recording a gain on sale of investments accounted for using the equity method of ¥1,629 mil. For details, please refer to page 23 of “⑦ Gain on sales of investments accounted for using by equity method” found under “(6) Notes regarding consolidated financial statement” of “4. Consolidated Financial Statements and Major Notes.”

② Results by segment

Performance by reportable segment is explained below.

(Unit: Thousand Yen)

| Segment                      | FY2023<br>(From October 1, 2022<br>to September 30, 2023) | FY2024<br>(From October 1, 2023<br>to September 30, 2024) | Rate of change (%) |
|------------------------------|-----------------------------------------------------------|-----------------------------------------------------------|--------------------|
| Payment Processing Business  |                                                           |                                                           |                    |
| Revenue                      | 47,913,393                                                | 55,927,023                                                | 16.7               |
| Segment profit (△=loss)      | 21,101,322                                                | 25,214,399                                                | 19.5               |
| Money Service Business       |                                                           |                                                           |                    |
| Revenue                      | 14,088,682                                                | 16,462,355                                                | 16.8               |
| Segment profit (△=loss)      | 2,751,650                                                 | 4,104,615                                                 | 49.2               |
| Payment Enhancement Business |                                                           |                                                           |                    |
| Revenue                      | 1,149,538                                                 | 1,509,085                                                 | 31.3               |
| Segment profit (△=loss)      | 288,842                                                   | 373,678                                                   | 29.4               |
| Adjustments                  |                                                           |                                                           |                    |
| Revenue                      | △ 32,496                                                  | △ 113,409                                                 | —                  |
| Segment profit (△=loss)      | △ 3,829,578                                               | △ 4,505,230                                               | —                  |
| Total                        |                                                           |                                                           |                    |
| Revenue                      | 63,119,117                                                | 73,785,055                                                | 16.9               |
| Segment profit (△=loss)      | 20,312,237                                                | 25,187,463                                                | 24.0               |

a. Payment Processing Business

The Payment Processing Business focusses on expanding payment processing services for online billing, recurring billing, and CP payments, as well as providing Banking as a Service (BaaS) support to financial institutions and business operators. In the online billing and recurring billing domain, we focused our efforts to acquire large and medium-to-small sized merchants across various industries as well as expand our services to a wide range of non-EC merchants, given the backdrop of the steadily expanding E-Commerce (EC) market.

In the fiscal year under review, revenues from online billing and recurring billing expanded from the increase in online payments for public dues and taxes, travel/tickets and daily goods, etc. as a result of acquiring large-scale merchants.

In the fiscal year under review, CP domain saw revenues increase solidly thanks to the growth in recurring revenue and from the benefit of building up the pipeline of small-to-medium scale projects despite the absence of the large-scale payment terminal sale that benefited last fiscal year. Note that a new embedded-type payment terminal “next stera” was launched during Q4, in addition to the line-up of countertop-type stera series.

Furthermore, revenues for processing platform service increased from the start of revenue contribution of a large-scale projects from first quarter onwards in the Banking as a Service (BaaS) support service, which is capturing the expanding need for cashless payments and Digital Transformation (DX).

As a result of the above, segment revenue reached ¥55,927 mil, up by 16.7% YoY, and segment profit (operating profit) was ¥25,214 mil, up by 19.5% YoY.

b. Money Service Business

Money Service Business (MSB) consists of Early Payment service to help merchants improve their cash flow; Transaction Lending service, a loan service for merchants; Lending service to overseas FinTech operators; Remittance service; Instant Salary byGMO, a salary prepayment service, GMO Payment After Delivery provided by the consolidated subsidiary GMO Payment Service, Inc. and “atokara,” a BNPL payment service which caters to installment and CP transactions offered together with Sumitomo Mitsui Card Company, Ltd.

During the fiscal year under review, revenue for Payment After Delivery service increased from the continuing acquisition of large merchants despite the cycling through of commission rate revisions in the previous fiscal year.

The lending service to overseas FinTech operators also contributed to segment revenue from expanding loans to new borrowers primarily in North America as well as India and increasing loans to existing borrowers. Furthermore, Instant Salary byGMO revenues increased from steady trend of increasing number of contracts.

As a result, segment revenue reached ¥16,462 mil, up 16.8% YoY and segment profit (operating profit) was ¥4,104 mil, an increase of 49.2% YoY thanks to the further decline in default rates that enabled credit related cost to be controlled for Payment After Delivery service as well as the growth in lending service to overseas FinTech operators.

c. Payment Enhancement Business

Payment Enhancement Business comprises of online advertising service to support the revenue growth at merchants that the Group transacts with, security enhancement service and “Medical Kakumei byGMO,” a reservation management system exclusively for medical institutions to enable operational efficiency at medical reception counters, provided by the consolidated subsidiary GMO Medical Reservations Technology Co. Ltd.

In the fiscal year under review, demand increased for services offered by GMO Medical Reservation Technology Co. Ltd., such as smartphone-based app to make reservations, fill out medical questionnaires, complete reception and payment as well as to consolidate multiple patient registration cards from medical institutions on the smartphone, resulting in a continuing favorable trend of revenue growth of 54.6% YoY as well as positively contributing to profits. In addition, online advertising revenue also increased.

As a result of the above, segment revenue was ¥1,509 mil, up 31.3% YoY and segment profit (operating profit) was ¥373 mil, up 29.4% YoY.

The table below shows the companies providing the various businesses/services by segment.

| Segment                      | Major service                                                        | Major companies of the service                                             |
|------------------------------|----------------------------------------------------------------------|----------------------------------------------------------------------------|
| Payment Processing Business  | Payment processing service<br>(Online billing and recurring billing) | GMO Payment Gateway, Inc.<br>GMO Epsilon, Inc. (consolidated subsidiary)   |
|                              | Payment processing service<br>(CP)                                   | GMO Financial Gate, Inc. (consolidated subsidiary)                         |
| Money Service Business       | GMO Payment After Delivery                                           | GMO Payment Service, Inc.<br>(consolidated subsidiary)                     |
|                              | Remittance service                                                   | GMO Payment Gateway, Inc.<br>GMO Epsilon, Inc. (consolidated subsidiary)   |
|                              | Transaction Lending                                                  | GMO Payment Gateway, Inc.<br>GMO Epsilon, Inc. (consolidated subsidiary)   |
|                              | Overseas Lending                                                     | GMO Payment Gateway, Inc.                                                  |
|                              | Early Payment service                                                | GMO Payment Gateway, Inc.<br>GMO Epsilon, Inc. (consolidated subsidiary)   |
|                              | Instant Salary byGMO                                                 | GMO Payment Gateway, Inc.                                                  |
| Payment Enhancement Business | Online Advertising service                                           | GMO Payment Gateway, Inc.                                                  |
|                              | Medical Kakumei byGMO                                                | GMO Medical Reservations Technology Co., Ltd.<br>(consolidated subsidiary) |

## (2) Status of consolidated financial position

### Assets, liabilities and equity

#### a. Assets

Total assets at the end of the consolidated fiscal year increased by ¥52,355 mil from the end of the previous fiscal year to reach ¥344,702 mil. This is mainly due to the increase in cash and cash equivalents of ¥40,395 mil, trade and other receivables of ¥4,827 mil, accrued revenues of ¥4,093, other financial assets of ¥6,557 mil and goodwill and intangible assets by ¥1,722 mil, despite the decline in advances paid by ¥2,863 mil and deposits to subsidiaries and affiliated companies of ¥5,300 mil.

#### b. Liabilities

Balance of liabilities at the end of the consolidated fiscal year under review stood at ¥238,883 mil, an increase of ¥41,341 mil from the end of the previous consolidated fiscal year. This is mainly due to the increase in accrued expenses of ¥2,095 mil, deposits received of ¥35,463 mil and borrowings of ¥3,905 mil and other liabilities of ¥2,869 mil, despite the decrease in income tax payables of ¥5,318 mil.

#### c. Equity

Equity balance at the end of the consolidated fiscal year under review was ¥105,819 mil, an increase of ¥11,014 mil from the end of the previous consolidated fiscal year. This was mainly due to the increase in profit of ¥19,235 mil, despite the decrease in other comprehensive income of ¥1,336 mil and retained earnings for dividend payment of ¥6,749 mil.

## (3) Status of cash flow position

### Consolidated cash flow

Cash and cash equivalents ("funds") at the end of the consolidated fiscal year under review increased by ¥40,395 mil compared to the balance at the start of the term, to reach ¥174,053 mil. The state of cash flows over the fiscal year under review is discussed below.

#### a. Cash flow from operating activities

Net funds provided by operating activities during the consolidated fiscal year under review amounted to ¥49,472 mil, which compared to ¥6,128 mil in net funds acquired in the same period of the previous year. This resulted from cash outflows from (i) increase in trade and other receivables of ¥5,808 mil, (ii) an increase in accrued revenues of ¥4,093 mil, (iii) income tax payments of ¥13,870 mil, which was offset by cash inflows of (i) profit before income tax of ¥27,504 mil, (ii) depreciation and amortization expense of ¥3,347 mil and (iii) increase in deposits received of ¥35,463 mil.

#### b. Cash flow from investing activities

Net funds used by investing activities during the consolidated fiscal year under review totaled ¥5,231 mil, compared to the net funds acquired of ¥17,762 mil during the same period of the previous year. This resulted from cash inflows from (i) proceeds from sales of investment securities of ¥1,934 mil and (ii) withdrawal of deposits to subsidiaries and affiliated companies of ¥5,300 mil., which was offset by cash outflows from (i) purchase of intangible assets of ¥3,951 mil, (ii) purchase of investment securities of ¥7,726 mil.

#### c. Cash flow from financing activities

Net funds used by financing activities over the consolidated fiscal year under review was ¥3,728 mil which compares to net funds used of ¥6,419 mil during the same period of the previous year. This is mainly due to cash inflows from net increase in short term borrowings of ¥3,900 mil which was offset by cash outflows from dividend payouts of ¥6,745 mil.

(4) Basic policy on profit distribution and dividends for current and next fiscal year

GMO-PG and its consolidated subsidiaries places management priority on sustainably securing the necessary retained earnings for future business expansion and for strengthening the organization, as well as to sustain a stable level of shareholder returns.

The year-end dividend for the fiscal year ending September 2024 (FY2024) was initially forecast at ¥103 per share, as disclosed in the “Summary of Consolidated Financial Statements for FY2023” released on November 13, 2023. Given that financial results for FY2024 are expected to exceed initial forecast, the ordinary dividend is expected to be revised up by ¥13 per share to ¥116 per share.

In addition, the Company has decided to distribute a special dividend of ¥8 per share due to the payment of the undetermined amount of the transfer value of 2C2P Pte. Ltd., an equity method affiliate until FY2022 and, in recognition of the steady expansion of earnings since the IPO.

As a result, the annual dividend for FY2024 is expected to be ¥124 per share (sum total of ordinary dividend ¥116 and special dividend ¥8.) (Refer to the note below)

The year-end dividend for the fiscal year ending September 2025 (FY2025) is expected to be ¥124 per share based on the favorable business conditions, and to further strengthen shareholder returns by continuing the trend of consecutive ordinary dividend increase since dividend payment commenced, as well as to achieve a medium-to-long term enhancement of corporate value. Retained earnings are intended to be effectively utilized to strengthen the organization and for aggressive business expansion.

Details of the revision to dividends are as follows.

|                                      | Annual Dividend |           |           |                                                                   |                                                                   |
|--------------------------------------|-----------------|-----------|-----------|-------------------------------------------------------------------|-------------------------------------------------------------------|
|                                      | End of Q1       | End of Q2 | End of Q3 | Year-end                                                          | Total                                                             |
| Previous forecast<br>(Nov. 13, 2023) | Yen<br>—        | Yen<br>—  | Yen<br>—  | Yen<br>103.00                                                     | Yen<br>103.00                                                     |
| Current forecast                     | —               | —         | —         | 124.00<br>(Ordinary dividend ¥116.00)<br>(Special dividend ¥8.00) | 124.00<br>(Ordinary dividend ¥116.00)<br>(Special dividend ¥8.00) |
| FY2024                               | 0.00            | 0.00      | 0.00      |                                                                   |                                                                   |
| FY2023<br>(FY ending Sept. 2023)     | 0.00            | 0.00      | 0.00      | 89.00                                                             | 89.00                                                             |

Note: The above will be deliberated at the Board of Directors meeting scheduled for November 18, 2024.

## (5) Earnings forecast

GMO-PG and its consolidated subsidiaries are positioned primarily within the B2C E-Commerce (EC) market, where there is a large potential for expansion given the low EC penetration rate compared to European/US countries. The merchandise domain is expected to continue to expand on the back of large business operators expanding their sales channel and the changes in consumption behavior, despite the low growth persisting in the small-scale EC operator segment. In the non-merchandise domain, such as services and sectors closely related to daily life such as public utilities, taxes/public dues and medical expenses, we expect continued solid progress in online migration of payments and expect continued high growth rates. In addition, the scope of the EC market itself is expanding, driven by the online migration of inter-company transactions (B2B) and inter-consumer transactions (C2C).

The CP domain, where the consolidated subsidiary GMO Financial Gate, Inc. is positioned, is undergoing an acceleration in cashless adoption of various payment methods including credit cards. This is leading to new business opportunities as well as expanding the scope of businesses for GMO-PG and its consolidated subsidiaries.

The business environment for the fiscal year ending September 2025 (FY2025) faces overall uncertainty over private consumption caused by uncertainties over the global state of affairs leading to a volatile capital market and the higher prices of goods which is expected to have a negative impact on online payment for GMO-PG and its consolidated subsidiaries in the near term, despite positive effects of the increase of inbound consumption and rising momentum for wage increases.

Given this business environment, we will pursue with the priority initiatives such as acquiring large-scale, growth-oriented merchants and large-scale projects, industry-specific platforms that provide “payment +  $\alpha$ ” solutions, BaaS support services to financial institutions and business operators and the next generation payment platform of ‘stera’ as we strive to achieve operating profit average growth (CAGR) of 25%.

The consolidated earnings forecast for FY2025 is revenue ¥83,377 mil (up 13.0% YoY), operating profit of ¥30,225 mil (up 20.0% YoY), profit before income taxes of ¥28,722 mil (up 4.4% YoY) and profit of ¥19,339 mil (up 0.5% YoY) and profit attributable to owners of parent of ¥18,511 mil (down 1.0% YoY). Note that the reason for the profit attributable to owners of parent declining by 1.0% YoY is due to the gains on sale of investments accounted for using equity method of ¥1,629 mil in FY2024.

## 2. Management Policy

### (1) Basic policy on corporate management

The management principle of GMO-PG and its consolidated subsidiaries is to “We Pursue Both Spiritual and Material Prosperity by Contributing to the Advancement and Progress of Society.”

■ We contribute to the progress of society with a strong intention to create and develop markets and transparency in expanding businesses.

■ We define our partners as a group of people whom we can trust. This group includes our employees, clients and business partners.

■ Our employees possess richness of spirit, advanced problem-solving skills and a high level of professionalism. They pursue richness of spirit through the exchange of values with our clients.

Based on this management principle, GMO-PG and its consolidated subsidiaries' mission is to become the payment process infrastructure of Japan and to contribute to building a safe and convenient payment for merchants and consumers. We will promote our business according to the following basic policies:

- Adapt to the changing times

Progressiveness: Strive to secure the technical superiority of our products.

Flexibility: Make optimal project proposals that live up to a fast-changing market.

- Establish our raison d'être

Uniqueness: Strive to maintain the value of our existence through customer-oriented services.

Profitability: Surpass competitors by pursuing revenue growth and establishing an unwavering position in the industry.

Autonomy and Education: Strive for perfection as a businessperson and be a role model in all aspects of performance, attitude and mindset.

- Pursue the right conditions for profit

Sociability: Maintain a sound business and aggressively and continually enter new markets to expand the choice of payment methods.

Rationality: Make quick and impartial business judgements giving foremost consideration to economic rationality.

- Responsibility towards shareholders

Strive to maximize shareholder value through capital efficiency. Actively conduct IR activities and provide timely and appropriate information to shareholders.

### (2) Management KPI targets

GMO-PG and its consolidated subsidiaries emphasize an operating profit average growth rate (CAGR) of 25% as a management performance indicator.

GMO-PG and its consolidated subsidiaries continues to make medium-to-long term investments in order to achieve the CAGR 25% operating profit growth rate with a track record of achieving 24.0% YoY operating profit growth in FY2024..

As a company vested to build the payment infrastructure for the online (mainly EC market) and CP markets, we will endeavor to create a safe and convenient EC and cashless environment that contributes to raise EC penetration, promote Digital Transformation (DX) and raise cashless penetration in Japan. In addition, GMO-PG and its consolidated subsidiaries will continually strive to scale up by launching new businesses, forging business and capital alliances with other business partners, establish subsidiaries and pursue overseas expansion.

### (3) Priority issues to be addressed

#### ① Strengthening information security

GMO-PG and its consolidated subsidiaries mainly provide payment processing services for credit cards and other forms of payments, as well as manage material credit card information.

As part of the process to strengthen risk management system and prevention of information leaks, the Company obtained certification for ISO/IEC 27001:2013 (Japanese Standards, JIS Q27001: 2014), the global standard for information security management, applicable on all business offices, as the first ever listed payment processing company. Consequently, the information security management system has been objectively assessed and determined to be compliant and secure in accordance with strict international standards.

With regards to PCI DSS, the global standard for security jointly compiled by five international credit card companies of JCB; American Express; Discover; MasterCard; and VISA, we have undergone the annual recertification review and have obtained the latest certification in December 2023 after obtaining the first certification in December 2008.

With respect to the handling of personal information, the privacy mark has been obtained that certifies companies with improved systems for taking appropriate protection measures for personal information in compliance with the Japanese Industrial Standards “JIS Q 15001:2017 Personal Information Protection Management System – Requirements.” In addition to regulatory compliance, the Company has established and operates its own advanced level of personal information protection management system.

#### ② Strengthening the system development capabilities

Given that the businesses of GMO-PG and its consolidated subsidiaries are deeply related to the Internet, we acknowledge the importance of adopting technologies and services in a timely manner in order to provide customers with competitive products.

Currently, employees carry out system design that incorporate changes in the system environment and/or customer requests while outsourcing programming work to external entities to achieve efficiency and high-quality of services. GMO-PG and its consolidated subsidiaries will continue its efforts to secure highly skilled system development personnel and further strengthen system development capabilities and services.

#### ③ Strengthen alliance-type business collaborations

In order ensure stable growth, it is essential to establish business alliances that secure mutually profitable collaborations with corporations covering many merchants/shops, payment companies and/or EC website builders to efficiently acquire new merchants. GMO-PG and its consolidated subsidiaries will continue to seek further alliance-type business collaborations, the hallmark of our sales activities, and management will be responsible for tracking the progress of such activities.

#### ④ Expansion of business portfolio

As part of the its management strategy, GMO-PG and its consolidated subsidiaries have constantly sought to expand the scope of business with the B2C E-Commerce (EC) domain at its core, providing online payment for taxes/public dues and utility charges, service commerce in the B2B and C2C EC domains, providing Banking as a Service (BaaS) support to financial institutions and business operators, as well as launching a payment method through the establishment of GMO Payment Service Inc among others. This management strategy was further deployed to expand overseas through the establishment of consolidated subsidiaries and by expanding into the CP market business through the consolidated subsidiary GMO Financial Gate Inc. We will continue to pursue a diverse business portfolio centered around payment processing service and strive to sustainably expand revenues.

#### ⑤ Promotion of sustainability management

Under the “GMO-ism” shared throughout the GMO Internet Group, GMO-PG and its consolidated subsidiaries upholds the management philosophy to “We Pursue Both Spiritual and Material Prosperity by Contributing to the Advancement and Progress of Society.” As the leading company in the payment industry, we promote business activities to provide

payment and financial solutions and platforms, build out a payment infrastructure and support migration towards online, cashless, paperless and digital transformation (DX) operations. Major initiatives include achieving carbon neutrality by reaching effectively zero emissions of Scope 1 and 2 greenhouse gas from own operation in the previous fiscal year through the implementation of de facto renewable energy, which has been certified by third-party verification organization for its credibility. The Company will further advance its sustainability management going forward.

### 3. **Basic Stance on Accounting Standard Selection**

GMO-PG and its consolidated subsidiaries is focused on globally developing comprehensive payment-related services. As such, and in order to improve financial information comparisons with international peers and disclosure standards, as well as to improve usability of information for shareholders and investors in Japan and overseas, GMO-PG has voluntarily adopted IFRS applicable from the first quarter of FY2018 (FY ending September 2018).

#### 4. Consolidated Financial Statements and Major Notes

##### (1) Consolidated balance sheet

(Unit: Thousand Yen)

|                                               | Notes | FY2023<br>(September 30, 2023) | FY2024<br>(September 30, 2024) |
|-----------------------------------------------|-------|--------------------------------|--------------------------------|
| <b>Assets</b>                                 |       |                                |                                |
| Current assets                                |       |                                |                                |
| Cash and cash equivalents                     | ④     | 133,658,153                    | 174,053,848                    |
| Trade and other receivables                   | ⑤     | 18,953,746                     | 21,110,274                     |
| Advances paid                                 |       | 63,387,197                     | 60,523,484                     |
| Accrued revenue                               |       | 33,395,131                     | 37,488,280                     |
| Inventories                                   |       | 2,405,040                      | 3,182,038                      |
| Deposits to subsidiaries and affiliates       | ⑥     | 5,300,000                      | —                              |
| Other financial assets                        |       | 650,307                        | 708,112                        |
| Other current assets                          |       | 717,719                        | 1,030,421                      |
| <b>Total current assets</b>                   |       | <b>258,467,295</b>             | <b>298,096,460</b>             |
| Non-current assets                            |       |                                |                                |
| Property, plant and equipment                 |       | 3,353,504                      | 3,920,818                      |
| Goodwill and other intangible assets          |       | 9,310,325                      | 11,032,742                     |
| Investments accounted for using equity method |       | 9,194,822                      | 9,537,065                      |
| Trade and other receivables                   | ⑤     | 3,622,301                      | 6,293,478                      |
| Other financial assets                        |       | 6,615,112                      | 13,114,736                     |
| Deferred Tax Assets                           |       | 1,700,228                      | 2,380,296                      |
| Other non-current assets                      |       | 83,227                         | 326,858                        |
| <b>Total non-current assets</b>               |       | <b>33,879,522</b>              | <b>46,605,995</b>              |
| <b>Total assets</b>                           |       | <b>292,346,818</b>             | <b>344,702,455</b>             |

(Unit: Thousand Yen)

|                                               | Notes | FY2023<br>(September 30, 2023) | FY2024<br>(September 30, 2024) |
|-----------------------------------------------|-------|--------------------------------|--------------------------------|
| Liabilities and equity                        |       |                                |                                |
| Liabilities                                   |       |                                |                                |
| Current liabilities                           |       |                                |                                |
| Trade and other payables                      |       | 6,555,211                      | 8,019,007                      |
| Accrued expenses                              |       | 25,371,033                     | 27,466,484                     |
| Deposits received                             |       | 97,231,797                     | 132,694,947                    |
| Borrowings                                    |       | 20,395,000                     | 24,340,000                     |
| Other financial liabilities                   |       | 388,765                        | 715,668                        |
| Income taxes payable, etc.                    |       | 7,888,647                      | 2,570,034                      |
| Provisions                                    |       | 320,963                        | 559,027                        |
| Other current liabilities                     |       | 5,138,950                      | 7,996,200                      |
| Total current liabilities                     |       | 163,290,369                    | 204,361,371                    |
| Non-current liabilities                       |       |                                |                                |
| Corporate bonds                               |       | 19,763,730                     | 19,849,334                     |
| Borrowings                                    |       | 8,955,000                      | 8,915,000                      |
| Other financial liabilities                   |       | 2,128,594                      | 2,138,698                      |
| Provisions                                    |       | 130,854                        | 131,194                        |
| Deferred tax liabilities                      |       | 1,221,695                      | 1,423,624                      |
| Other non-current liabilities                 |       | 2,051,729                      | 2,063,948                      |
| Total non-current liabilities                 |       | 34,251,605                     | 34,521,800                     |
| Total liabilities                             |       | 197,541,975                    | 238,883,171                    |
| Equity                                        |       |                                |                                |
| Capital stock                                 |       | 13,323,135                     | 13,323,135                     |
| Capital surplus                               |       | 15,247,534                     | 15,202,066                     |
| Retained earnings                             |       | 50,768,961                     | 62,712,063                     |
| Treasury stock                                |       | △1,153,329                     | △1,116,710                     |
| Other items of equity                         |       | 14,088,034                     | 12,774,515                     |
| Total equity attributable to owners of parent |       | 92,274,336                     | 102,895,070                    |
| Non-controlling interests                     |       | 2,530,506                      | 2,924,213                      |
| Total equity                                  |       | 94,804,843                     | 105,819,284                    |
| Total liabilities and equity                  |       | 292,346,818                    | 344,702,455                    |

(2) Consolidated statement of income and statement of comprehensive income  
Condensed consolidated statement of income

(Unit: Thousand Yen)

|                                              | Notes | FY2023<br>(From October 1, 2022<br>to September 30, 2023) | FY2024<br>(From October 1, 2023<br>to September 30, 2024) |
|----------------------------------------------|-------|-----------------------------------------------------------|-----------------------------------------------------------|
| Revenue                                      |       | 63,119,117                                                | 73,785,055                                                |
| (of which, interest income※)                 |       | 11,449,719                                                | 12,665,087                                                |
| Cost of revenue                              |       | △23,133,579                                               | △25,681,893                                               |
| Gross profit                                 |       | 39,985,538                                                | 48,103,161                                                |
| Other income                                 |       | 303,126                                                   | 361,942                                                   |
| Selling, general and administrative expenses |       | △19,892,578                                               | △23,231,567                                               |
| Other expense                                |       | △83,847                                                   | △46,073                                                   |
| Operating profit                             |       | 20,312,237                                                | 25,187,463                                                |
| Financial income                             |       | 1,021,157                                                 | 1,125,938                                                 |
| Financial expense                            |       | △804,773                                                  | △620,226                                                  |
| Equity method investment gains or loss       |       | 107,790                                                   | 181,849                                                   |
| Gain on sale of equity method affiliate      | ⑦     | —                                                         | 1,629,664                                                 |
| Profit before income taxes                   |       | 20,636,412                                                | 27,504,689                                                |
| Income tax expenses                          |       | △6,813,457                                                | △8,269,616                                                |
| Profit                                       |       | 13,822,955                                                | 19,235,072                                                |
| Profit attributable to:                      |       |                                                           |                                                           |
| Owners of parent                             |       | 13,475,513                                                | 18,705,445                                                |
| Non-controlling interests                    |       | 347,441                                                   | 529,627                                                   |
| Profit                                       |       | 13,822,955                                                | 19,235,072                                                |
| Earnings per share (Yen/share)               |       |                                                           |                                                           |
| Basic earnings per share                     | ⑨     | 177.68                                                    | 246.62                                                    |
| Diluted earnings per share                   | ⑨     | 175.86                                                    | 243.85                                                    |

(※) The figure presents the interest income calculated using the effective interest method as per IFRS 9 Financial Instruments.

Consolidated statement of comprehensive income

(Unit: Thousand Yen)

|                                                                            | Notes | FY2023<br>(From October 1, 2022<br>to September 30, 2023) | FY2024<br>(From October 1, 2023<br>to September 30, 2024) |
|----------------------------------------------------------------------------|-------|-----------------------------------------------------------|-----------------------------------------------------------|
| Profit                                                                     |       | 13,822,955                                                | 19,235,072                                                |
| Other comprehensive income                                                 |       |                                                           |                                                           |
| Items that will not be reclassified to profit or loss                      |       |                                                           |                                                           |
| Fair value of financial assets measured through other comprehensive income |       | 332,743                                                   | △204,473                                                  |
| Shares of other comprehensive income of equity method affiliates           |       | 459,973                                                   | △234,736                                                  |
| Total of Items that will not be reclassified to profit or loss             |       | 792,717                                                   | △439,209                                                  |
| Items that will be reclassified to profit or loss                          |       |                                                           |                                                           |
| Exchange differences on translation of foreign operations                  |       | 3,047,227                                                 | △896,905                                                  |
| Total of items that will be reclassified to profit or loss                 |       | 3,047,227                                                 | △896,905                                                  |
| Other comprehensive income after income taxes                              |       | 3,839,945                                                 | △1,336,115                                                |
| Comprehensive income                                                       |       | 17,662,900                                                | 17,898,957                                                |
| Comprehensive income attributable to                                       |       |                                                           |                                                           |
| Owners of parent                                                           |       | 17,316,479                                                | 17,378,698                                                |
| Non-controlling interests                                                  |       | 346,421                                                   | 520,258                                                   |
| Total                                                                      |       | 17,662,900                                                | 17,898,957                                                |

## (3) Consolidated statement of changes in equity

Previous consolidated fiscal year (From October 1, 2022 to September 30, 2023)

(Unit: Thousand Yen)

| Notes                                                    | Capital stock | Capital surplus | Retained earnings | Treasury stock | Other items of equity | Total equity attributable to owners of parent | Non-controlling interests | Total Equity |
|----------------------------------------------------------|---------------|-----------------|-------------------|----------------|-----------------------|-----------------------------------------------|---------------------------|--------------|
| Balance as of October 1, 2022                            | 13,323,135    | 15,272,474      | 49,424,496        | △1,152,444     | 10,255,198            | 87,122,860                                    | 2,137,790                 | 89,260,651   |
| Profit                                                   | —             | —               | 13,475,513        | —              | —                     | 13,475,513                                    | 347,441                   | 13,822,955   |
| Other comprehensive income                               | —             | —               | —                 | —              | 3,840,965             | 3,840,965                                     | △1,020                    | 3,839,945    |
| Comprehensive income                                     | —             | —               | 13,475,513        | —              | 3,840,965             | 17,316,479                                    | 346,421                   | 17,662,900   |
| Purchase of treasury shares                              | —             | —               | —                 | △884           | —                     | △884                                          | —                         | △884         |
| Dividends                                                | —             | —               | △12,134,807       | —              | —                     | △12,134,807                                   | —                         | △12,134,807  |
| Dividends paid to non-controlling interests              | —             | —               | —                 | —              | —                     | —                                             | △102,856                  | △102,856     |
| Transfer from other items of equity to retained earnings | —             | —               | 8,128             | —              | △8,128                | —                                             | —                         | —            |
| Share-based payment transaction                          | —             | 37,811          | —                 | —              | —                     | 37,811                                        | —                         | 37,811       |
| Changes in the interest in controlled subsidiary         | —             | △62,751         | —                 | —              | —                     | △62,751                                       | 149,150                   | 86,399       |
| Other Increase or Decrease                               | —             | —               | △4,369            | —              | —                     | △4,369                                        | —                         | △4,369       |
| Total transactions with owners                           | —             | △24,940         | △12,131,048       | △884           | △8,128                | △12,165,003                                   | 46,294                    | △12,118,709  |
| Balance as of September 30, 2023                         | 13,323,135    | 15,247,534      | 50,768,961        | △1,153,329     | 14,088,034            | 92,274,336                                    | 2,530,506                 | 94,804,843   |

Current consolidated fiscal year (From October 1, 2023 to September 30, 2024)

(Unit: Thousand Yen)

| Notes                                                    | Capital stock | Capital surplus | Retained earnings | Treasury stock | Other items of equity | Total equity attributable to owners of parent | Non-controlling interests | Total Equity |
|----------------------------------------------------------|---------------|-----------------|-------------------|----------------|-----------------------|-----------------------------------------------|---------------------------|--------------|
| Balance as of October 1, 2023                            | 13,323,135    | 15,247,534      | 50,768,961        | △1,153,329     | 14,088,034            | 92,274,336                                    | 2,530,506                 | 94,804,843   |
| Profit                                                   | —             | —               | 18,705,445        | —              | —                     | 18,705,445                                    | 529,627                   | 19,235,072   |
| Other comprehensive income                               | —             | —               | —                 | —              | △1,326,746            | △1,326,746                                    | △9,368                    | △1,336,115   |
| Comprehensive income                                     | —             | —               | 18,705,445        | —              | △1,326,746            | 17,378,698                                    | 520,258                   | 17,898,957   |
| Purchase of treasury shares                              | —             | —               | —                 | △1,818         | —                     | △1,818                                        | —                         | △1,818       |
| Dividends                                                | —             | —               | △6,749,115        | —              | —                     | △6,749,115                                    | —                         | △6,749,115   |
| Dividends paid to non-controlling interests              | —             | —               | —                 | —              | —                     | —                                             | △165,221                  | △165,221     |
| Transfer from other items of equity to retained earnings | —             | —               | △16,106           | —              | 16,106                | —                                             | —                         | —            |
| Share-based payment transaction                          | —             | △62,620         | —                 | 38,437         | —                     | △24,183                                       | —                         | △24,183      |
| Changes in the interest in controlled subsidiary         | —             | 17,152          | —                 | —              | —                     | 17,152                                        | 38,670                    | 55,822       |
| Other Increase or Decrease                               | —             | —               | 2,878             | —              | △2,878                | —                                             | —                         | —            |
| Total transactions with owners                           | —             | △45,467         | △6,762,342        | 36,618         | 13,227                | △6,757,964                                    | △126,551                  | △6,884,515   |
| Balance as of September 30, 2024                         | 13,323,135    | 15,202,066      | 62,712,063        | △1,116,710     | 12,774,515            | 102,895,070                                   | 2,924,213                 | 105,819,284  |

## ( 4 ) Consolidated statement of cash flows

(Unit: Thousand Yen)

|                                                                        | Notes | FY2023<br>(From October 1, 2022<br>to September 30, 2023) | FY2024<br>(From October 1, 2023<br>to September 30, 2024) |
|------------------------------------------------------------------------|-------|-----------------------------------------------------------|-----------------------------------------------------------|
| Net cash provided by (used in) operating activities                    |       |                                                           |                                                           |
| Profit before income taxes                                             |       | 20,636,412                                                | 27,504,689                                                |
| Depreciation & amortization                                            |       | 2,413,187                                                 | 3,347,330                                                 |
| Financial income and expense<br>(△=gain)                               |       | △216,383                                                  | △505,711                                                  |
| Equity method investment gain/loss<br>(△=increase)                     |       | △107,790                                                  | △181,849                                                  |
| Gain on sale of equity method affiliate                                |       | —                                                         | △1,629,664                                                |
| Increase/decrease in inventories<br>(△=increase)                       |       | △872,742                                                  | △776,998                                                  |
| In/Decrease in trade and<br>other receivables (△=increase)             |       | △4,624,083                                                | △5,808,873                                                |
| In/Decrease in advances paid<br>(△=increase)                           |       | △8,964,351                                                | 2,863,713                                                 |
| In/Decrease in accrued revenues<br>(△=increase)                        |       | △3,167,838                                                | △4,093,653                                                |
| In/Decrease in trade payables<br>(△=decrease)                          |       | 934,882                                                   | 1,464,406                                                 |
| In/Decrease in accrued expenses<br>(△=decrease)                        |       | 2,327,042                                                 | 1,943,469                                                 |
| In/Decrease in deposits received<br>(△=decrease)                       |       | 5,821,150                                                 | 35,463,265                                                |
| In/Decrease in other current liabilities<br>(△=decrease)               |       | 843,804                                                   | 2,856,925                                                 |
| In/Decrease in other non-current<br>liabilities (△=decrease)           |       | △463,694                                                  | 50,714                                                    |
| Other                                                                  |       | △320,520                                                  | △126,480                                                  |
| Subtotal                                                               |       | 14,239,075                                                | 62,371,280                                                |
| Interest and dividends received                                        |       | 1,049,980                                                 | 1,180,012                                                 |
| Interest paid                                                          |       | △149,768                                                  | △207,879                                                  |
| Income taxes paid                                                      |       | △9,010,688                                                | △13,870,988                                               |
| Net cash provided by (used in)<br>operating activities                 |       | 6,128,597                                                 | 49,472,425                                                |
| Net cash provided by (used in) investing activities                    |       |                                                           |                                                           |
| Payments into restricted deposits                                      |       | △12,707,360                                               | —                                                         |
| Withdrawals from restricted deposits                                   |       | 24,650,549                                                | —                                                         |
| Purchase of property, plant and<br>equipment                           |       | △529,601                                                  | △495,156                                                  |
| Purchase of intangible assets                                          |       | △4,098,162                                                | △3,951,825                                                |
| Purchase of investment securities                                      |       | △1,082,255                                                | △7,726,096                                                |
| Proceeds from sale of investment<br>securities                         | ⑦     | 118,842                                                   | 1,934,307                                                 |
| Proceeds from distributions of<br>investments partnerships             |       | 375,785                                                   | 603,356                                                   |
| Purchase of investments accounted for<br>using equity method           |       | —                                                         | △400,000                                                  |
| Payments into deposits to<br>subsidiaries and affiliates               |       | △5,300,000                                                | —                                                         |
| Proceeds from withdrawal of deposits to<br>subsidiaries and affiliates |       | 16,500,000                                                | 5,300,000                                                 |
| Others                                                                 |       | △165,694                                                  | △496,035                                                  |
| Net cash provided by (used in)<br>investing activities                 |       | 17,762,101                                                | △5,231,449                                                |

| (Unit: Thousand Yen)                                                |       |                                                           |                                                           |
|---------------------------------------------------------------------|-------|-----------------------------------------------------------|-----------------------------------------------------------|
|                                                                     | Notes | FY2023<br>(From October 1, 2022<br>to September 30, 2023) | FY2024<br>(From October 1, 2023<br>to September 30, 2024) |
| Net cash provided by (used in) financing activities                 |       |                                                           |                                                           |
| Net in/decrease in short-term borrowings (△=decrease)               |       | 2,900,000                                                 | 3,900,000                                                 |
| Increase in long-term borrowings                                    |       | 3,450,000                                                 | 500,000                                                   |
| Repayment of long-term borrowings                                   |       | —                                                         | △495,000                                                  |
| Dividends paid                                                      |       | △12,127,699                                               | △6,745,849                                                |
| Dividends paid to non-controlling Interests                         |       | △102,856                                                  | △165,221                                                  |
| Capital contributions from non-controlling interests                |       | 23,890                                                    | 17,495                                                    |
| Other                                                               |       | △562,667                                                  | △740,008                                                  |
| Net cash provided by (used in) financing activities                 |       | △6,419,333                                                | △3,728,583                                                |
| Effect of exchange rate changes on cash and cash equivalents        |       | 2,218,857                                                 | △116,696                                                  |
| Increase or decrease in cash and cash equivalents (△=decrease)      |       | 19,690,222                                                | 40,395,695                                                |
| Balance of cash and cash equivalents at the beginning of the period | ④     | 113,967,930                                               | 133,658,153                                               |
| Balance of cash and cash equivalents at the end of period           | ④     | 133,658,153                                               | 174,053,848                                               |

( 5 ) Notes regarding the going concern assumptions

Not applicable.

( 6 ) Notes regarding consolidated financial statements

① Reporting entity

GMO Payment Gateway, Inc. is a corporation (GMO-PG) domiciled in Japan and listed on the Tokyo Stock Exchange. The registered address of its head office is 2-3 Dogenzaka 1-chome, Shibuya-ku, Tokyo, Japan. The consolidated financial statements for the fiscal year ending September 30, 2024, are comprised of GMO-PG and its consolidated subsidiaries (the Company) and equity interest in affiliates. The ultimate parent of the Group is GMO Internet Group, Inc. The Company is engaged in the business of Payment Processing Business for payments methods such as credit cards, etc., Money Service Business and Payment Enhancement Business. (see ⑧ Segment Information).

② Basis of preparation

a . Compliance of consolidated financial statements to IFRS

The consolidated financial statements of GMO-PG and its consolidated subsidiaries satisfy all the criteria of a “Designated International Accounting Standards Specified Company” under Article 1-2 of the Regulation On Terminology, Forms, and Preparation Methods of Consolidated Financial Statements. The consolidated financial statements are prepared in accordance with International Financial Reporting Standards (IFRS) pursuant to the provision of Article 312 of the Regulation for Consolidated Financial Statements.

b . Basis of measurement

The consolidated financial statements of GMO-PG and its consolidated subsidiaries is presented based on the accounting principles stated under “③ Significant accounting principles”. The balance of assets and liabilities, unless otherwise stated, have been prepared on a historical cost basis

c . Functional and presentation currency

The consolidated financial statements of GMO-PG and its consolidated subsidiaries are presented in Japanese Yen (“JPY”; all figures are rounded down to the nearest thousand), which is the functional currency.

③ Significant accounting policies

Significant accounting policies adopted for the consolidated financial statements for the fiscal year ended September 2024 for GMO-PG and its consolidated subsidiaries are the same as those adopted for the previous year’s consolidated financial statements.

④ Cash and cash equivalents

Breakdown of cash and cash equivalents are as follows.

|                                            | FY2023<br>(September 30, 2023) | FY2024<br>(September 30, 2024) |
|--------------------------------------------|--------------------------------|--------------------------------|
| Cash and cash equivalents                  | 127,578,153                    | 174,053,848                    |
| Deposits to subsidiaries<br>and affiliates | 6,080,000                      | —                              |
| Total                                      | 133,658,153                    | 174,053,848                    |

⑤ Trade and other receivables

Breakdown of trade and other receivables are as follows.

(Unit: Thousand Yen)

|                                 | FY2023<br>(September 30, 2023) | FY2024<br>(September 30, 2024) |
|---------------------------------|--------------------------------|--------------------------------|
| Trade and other receivables     | 7,414,365                      | 11,065,079                     |
| Operating loans                 | 14,760,925                     | 15,945,271                     |
| Other                           | 661,867                        | 732,188                        |
| Allowance for doubtful accounts | △261,110                       | △338,786                       |
| Total                           | 22,576,047                     | 27,403,752                     |
| Current assets                  | 18,953,746                     | 21,110,274                     |
| Non-current assets              | 3,622,301                      | 6,293,478                      |
| Total                           | 22,576,047                     | 27,403,752                     |

⑥ Deposits to subsidiaries and affiliates

The deposits to subsidiaries and affiliates are deposits of cash on hand to the CMS (cash management system) for fund management operated by GMO Internet Group.

⑦ Gain on sale of investments accounted for using equity method

GMO-PG transferred all the shares of 2C2P Pte. Ltd. held by the consolidated subsidiary GMO-Z.COM PAYMENT GATEWAY PTE. LTD in the fiscal year ending September 2022. Part of the transfer value had been held in an escrow account as set forth in the share transfer agreement.

A gain on sales of investments accounted for using equity method of ¥1,629 mil is recorded in the condensed statement of income during this current fiscal year, as certain conditions have been fulfilled that resulted in an income from the escrow account mentioned above. Additionally, this income is included in the condensed quarterly statement of cash flow as proceeds from the sales of investment securities.

⑧ Segment information

a . Overview of reportable segments

The reportable segments of GMO-PG and its consolidated subsidiaries are based on operational segments for which separate financial information is available and which the Board of Directors regularly reviews to determine the allocation of management resources and evaluate its business performance.

GMO-PG and its consolidated subsidiaries have businesses and subsidiaries according to the product and/or service, and each product/service carries out the respective business activities and formulates comprehensive strategies covering Japan and overseas.

Therefore, GMO-PG and its consolidated subsidiaries are comprised of various products and services that are grouped based on the explanation above and multiple businesses are grouped and classified under the three reportable segments of Payment Processing Business, Money Service Business and Payment Enhancement Business, based on the product/services' characteristics and markets.

The main products and services included in the reportable segments are as shown below:

|                              |                                                                                                                                                                                                                                                                        |
|------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Reportable Segment           | Main products and services                                                                                                                                                                                                                                             |
| Payment Processing Business  | Mainly payment processing for online billing, recurring billing as well as payment processing service for CP payments.                                                                                                                                                 |
| Money Service Business       | Mainly consists of GMO Payment After Delivery, Money services such as Remittance, Transaction Lending to provide loans for growth, overseas lending, Early Payment service to improve merchant's cash cycle and the salary prepayment service of Instant Salary byGMO. |
| Payment Enhancement Business | Mainly consists of online advertising service aimed at increasing revenues at merchants, and Medical Kakumei byGMO, a reservation management system exclusively for medical institutions.                                                                              |

b. Information on Reportable Segments

Accounting principles applied to the reportable segments are the same as those of consolidated financial statements.

Performance of segments is as shown below. Note that income or loss for the reportable segments is reconciled as operating profit or loss. Intersegment transactions are based on equivalent prices of arm's length transactions.

Previous FY2023 (From October 1, 2022 to September 30, 2023)

(Unit: Thousand yen)

|                                         | Payment Processing Business | Money Service Business | Payment Enhancement Business | Total      | Adjustments (Note) | Consolidated |
|-----------------------------------------|-----------------------------|------------------------|------------------------------|------------|--------------------|--------------|
| Revenues                                |                             |                        |                              |            |                    |              |
| Sales to external customers             | 47,881,802                  | 14,088,563             | 1,148,751                    | 63,119,117 | —                  | 63,119,117   |
| Intersegment revenue                    | 31,590                      | 118                    | 786                          | 32,496     | △32,496            | —            |
| Total                                   | 47,913,393                  | 14,088,682             | 1,149,538                    | 63,151,614 | △32,496            | 63,119,117   |
| Segment profit (△=loss)                 | 21,101,322                  | 2,751,650              | 288,842                      | 24,141,815 | △3,829,578         | 20,312,237   |
| Financial income                        | —                           | —                      | —                            | —          | —                  | 1,021,157    |
| Financial expense                       | —                           | —                      | —                            | —          | —                  | △804,773     |
| Equity method investment gains (△=loss) | —                           | —                      | —                            | —          | —                  | 107,790      |
| Profit before income taxes              | —                           | —                      | —                            | —          | —                  | 20,636,412   |
| Other items                             |                             |                        |                              |            |                    |              |
| Depreciation & amortization             | 1,924,127                   | 212,623                | 75,858                       | 2,212,609  | 200,577            | 2,413,187    |
| Impairment Loss                         | —                           | —                      | —                            | —          | —                  | —            |

(Note) Adjustment of segment profit of △¥3,829 mil consist of general corporate expenses not allocated to any reportable segment of △¥4,005 mil and elimination of intersegment transactions of ¥176 mil. General corporate expenses mainly consist of selling, general and administrative expenses not allocated to any reportable segment.

Current consolidated fiscal year (From October 1, 2023 to September 30, 2024)

(Unit: Thousand yen)

|                                         | Payment<br>Processing<br>Business | Money<br>Service<br>Business | Payment<br>Enhancement<br>Business | Total      | Adjustments<br>(Note) | Consolidated |
|-----------------------------------------|-----------------------------------|------------------------------|------------------------------------|------------|-----------------------|--------------|
| Revenues                                |                                   |                              |                                    |            |                       |              |
| Sales to external customers             | 55,817,514                        | 16,461,934                   | 1,505,605                          | 73,785,055 | —                     | 73,785,055   |
| Intersegment revenue                    | 109,508                           | 421                          | 3,479                              | 113,409    | △113,409              | —            |
| Total                                   | 55,927,023                        | 16,462,355                   | 1,509,085                          | 73,898,464 | △113,409              | 73,785,055   |
| Segment profit (△=loss)                 | 25,214,399                        | 4,104,615                    | 373,678                            | 29,692,693 | △4,505,230            | 25,187,463   |
| Financial income                        | —                                 | —                            | —                                  | —          | —                     | 1,125,938    |
| Financial expense                       | —                                 | —                            | —                                  | —          | —                     | △620,226     |
| Equity method investment gains (△=loss) | —                                 | —                            | —                                  | —          | —                     | 181,849      |
| Profit before income taxes              | —                                 | —                            | —                                  | —          | —                     | 1,629,664    |
| Other items                             | —                                 | —                            | —                                  | —          | —                     | 27,504,689   |
| Depreciation & amortization             |                                   |                              |                                    |            |                       |              |
| Impairment Loss                         | 2,631,481                         | 398,781                      | 67,855                             | 3,098,119  | 249,210               | 3,347,330    |

(Note) Adjustment of segment profit of △¥4,505 mil consist of general corporate expenses not allocated to any reportable segment of △¥4,673 mil and elimination of intersegment transactions of ¥168 mil. General corporate expenses mainly consist of selling, general and administrative expenses not allocated to any reportable segment.

⑨ Per share information

a . Basic earnings per share and the basis for calculation

Basic earnings per share and the basis for calculation basic earnings per shares is as follows.

(Unit: Thousand Yen)

|                                                            | FY2023<br>(From October 1, 2022<br>to September 30, 2023) | FY2024<br>(From October 1, 2023<br>to September 30, 2024) |
|------------------------------------------------------------|-----------------------------------------------------------|-----------------------------------------------------------|
| Profit attributable to ordinary shareholders of parent     |                                                           |                                                           |
| Profit attributable to owners of parent                    | 13,475,513                                                | 18,705,445                                                |
| Profit not attributable to ordinary shareholders of parent | —                                                         | —                                                         |
| Profit used to calculate basic earnings per share          | 13,475,513                                                | 18,705,445                                                |
| Average number of shares                                   | 75,842,482 shares                                         | 75,846,071 shares                                         |
| Basic earnings per share                                   | ¥177.68 per share                                         | ¥246.62 per share                                         |

b . Diluted earnings per share and the basis for calculation

Diluted earnings per share and the basis for calculation diluted earnings per share is as follows.

(Unit: Thousand Yen)

|                                                             | FY2023<br>(From October 1, 2022<br>to September 30, 2023) | FY2024<br>(From October 1, 2023<br>to September 30, 2024) |
|-------------------------------------------------------------|-----------------------------------------------------------|-----------------------------------------------------------|
| Profit attributable to ordinary shareholders after dilution |                                                           |                                                           |
| Profit used to calculate basic earnings per share           | 13,475,513                                                | 18,705,445                                                |
| Adjustment to profit                                        | 56,121                                                    | 58,650                                                    |
| Profit used to calculate diluted earnings per share         | 13,531,634                                                | 18,764,095                                                |
| Average number of shares                                    | 75,842,482 shares                                         | 75,846,071 shares                                         |
| Effect of dilutive securities                               |                                                           |                                                           |
| Convertible bond-type bonds with subscription rights        | 1,102,608 shares                                          | 1,103,168 shares                                          |
| Number of shares after effect of dilutive shares            | 76,945,090 shares                                         | 76,949,239 shares                                         |
| Diluted earnings per share                                  | ¥175.86 per share                                         | ¥243.85 per share                                         |

⑩ Related party transactions

GMO-PG and its consolidated subsidiaries is engaged in the following related party transactions.

Previous FY2023 (From October 1, 2022 to September 30, 2023)

(Unit: Thousand yen)

| Type           | Name of company          | Description of related-party transaction                       | Transaction Amount | Outstanding balance |
|----------------|--------------------------|----------------------------------------------------------------|--------------------|---------------------|
| Parent company | GMO Internet Group, Inc. | Deposit of funds (Notes 1 and 3)<br>(Contains defined periods) | 13,211,506         | 11,380,000          |
|                |                          | Interest received (Note 2)                                     | 48,623             | 88                  |

Note:

1. Comprised of deposits made to the Cash Management System (CSM) operated by GMO Internet Group, Inc. The transaction amount presents the term average amount.
2. The interest rate on funds deposited is determined individually based on the deposit period and referencing prevailing market interest rates.
3. The balance of cash and cash equivalents at the end of the previous consolidated fiscal year under review includes ¥6,080 mil in deposits to subsidiaries and affiliated companies. Together with the ¥5,300 mil of deposits to subsidiaries and affiliated companies stated in the consolidated balance sheet, the total balance of deposits to subsidiaries and affiliated companies stands at ¥11,380 mil.

Current FY2024 (From October 1, 2023 to September 30, 2024)

No important related party transactions.

⑪ Significant subsequent events

Not applicable.